

**Market Update: Listed Homes SOLD in these 9 areas 2/15/2012 to 3/15/2012**

**Rancho Santa Fe**

**Total listed homes sold: 13**

| Address            | BRs | Bas | Est. SF. | Asking Price*             | DOM** | Sold Price  | Escrow Closed |
|--------------------|-----|-----|----------|---------------------------|-------|-------------|---------------|
| Strada Fragante    | 5   | 7   | 9866     | \$6,995,000               | 147   | \$6,400,000 | 3/2/2012      |
| Linea Del Cielo    | 6   | 7   | 8173     | \$4,900,000               | 108   | \$4,000,000 | 3/9/2012      |
| Via Ravello        | 5   | 6   | 4926     | \$2,650,000               | 26    | \$2,585,000 | 3/7/2012      |
| Lago Lindo         | 3   | 3   | 2848     | \$3,099,000               | 48    | \$2,515,000 | 2/28/2012     |
| Calle La Serra     | 4   | 5   | 5646     | \$2,450,000               | 217   | \$2,250,000 | 3/12/2012     |
| Las Colinas        | 5   | 4   | 4311     | \$1,550,000 - \$1,665,000 | 117   | \$1,450,000 | 2/28/2012     |
| Linea Del Cielo    | 3   | 4   | 4236     | \$1,645,000               | 111   | \$1,450,000 | 3/1/2012      |
| Via Cuatro Caminos | 6   | 5   | 6665     | \$1,500,000               | 72    | \$1,400,000 | 2/28/2012     |
| El Camino Real     | 4   | 3   | 3180     | \$1,449,000               | 497   | \$1,375,000 | 3/9/2012      |
| Via De La Valle    | 5   | 5   | 3906     | \$1,210,000               | 31    | \$1,050,000 | 2/16/2012     |
| Churchill Downs    | 3   | 3   | 2762     | \$1,097,000               | 269   | \$1,050,000 | 2/28/2012     |
| Churchill Downs    | 4   | 4   | 3454     | 1050000                   | 198   | \$860,000   | 2/24/2012     |
| Paseo Vista Famosa | 3   | 3   | 2129     | \$585,000 - \$599,000     | 68    | \$553,000   | 2/27/2012     |

**Del Mar**

**Total listed homes sold: 7**

| Address         | BRs | Bas | Est. SF. | Asking Price* | DOM** | Sold Price  | Escrow Closed |
|-----------------|-----|-----|----------|---------------|-------|-------------|---------------|
| Lugano Ln       | 4   | 6   | 6177     | \$3,595,000   | 364   | \$3,400,000 | 2/29/2012     |
| 7th St          | 3   | 4   | 2550     | \$2,399,000   | 103   | \$2,250,000 | 3/14/2012     |
| Pine Needles Dr | 3   | 5   | 3444     | \$1,995,000   | 16    | \$1,750,000 | 2/29/2012     |
| Nob Ave         | 9   | 6   | 4846     | \$1,400,000   | 23    | \$1,400,000 | 2/29/2012     |
| Oribia Rd       | 3   | 3   | 2346     | \$1,500,000   | 60    | \$1,325,000 | 3/13/2012     |
| Lozana Rd       | 4   | 4   | 3668     | \$1,295,000   | 45    | \$1,200,000 | 2/29/2012     |
| Durango Dr      | 4   | 3   | 2909     | \$1,170,000   | 235   | \$1,110,250 | 2/28/2012     |

**La Jolla**

**Total listed homes sold: 45**

| Address            | BRs | Bas | Est. SF. | Asking Price*             | DOM** | Sold Price  | Escrow Closed |
|--------------------|-----|-----|----------|---------------------------|-------|-------------|---------------|
| Chelsea St         | 4   | 8   | 6733     | \$7,500,000               | 133   | \$5,450,000 | 3/13/2012     |
| Camino De La Costa | 5   | 4   | 4624     | \$4,995,000               | 274   | \$4,322,500 | 2/27/2012     |
| Dunemere Dr        | 5   | 6   | 4141     | \$3,897,000 - \$4,095,876 | 40    | \$3,560,000 | 3/7/2012      |
| Skylark Dr         | 6   | 2   | 2502     | \$1,849,000               | 312   | \$3,000,000 | 2/27/2012     |
| La Jolla Farms Rd  | 7   | 10  | 6624     | \$3,250,000               | 10    | \$3,000,000 | 3/2/2012      |
| Havenhurst Dr      | 4   | 6   | 5387     | \$3,200,000               | 192   | \$2,990,000 | 2/24/2012     |
| Park Row           | 3   | 3   | 3291     | \$2,950,000               | 4     | \$2,800,000 | 3/9/2012      |
| Calumet Ave        | 2   | 2   | 1277     | \$2,695,000               | 219   | \$2,500,000 | 2/22/2012     |
| Soledad Ave        | 4   | 5   | 4456     | \$2,105,000               | 24    | \$2,180,000 | 2/17/2012     |
| Rue Denise         | 4   | 3   | 2562     | \$2,095,000               | 0     | \$1,850,000 | 3/13/2012     |
| Chelsea St         | 4   | 4   | 2688     | \$1,895,000               | 63    | \$1,825,000 | 2/24/2012     |
| Vallecitos         | 5   | 3   | 2664     | \$1,600,000               | 9     | \$1,800,000 | 3/9/2012      |
| CAMINITO BATEA     | 3   | 4   | 2545     | \$1,895,000               | 24    | \$1,750,000 | 3/1/2012      |
| Hidden Valley Ct   | 4   | 4   | 3113     | \$1,799,995               | 143   | \$1,525,000 | 2/29/2012     |
| Ellentown Rd       | 3   | 2   | 1475     | \$1,395,000               | 54    | \$1,395,000 | 2/22/2012     |
| Copa De Oro Dr     | 2   | 3   | 2733     | \$1,595,000               | 11    | \$1,380,000 | 3/14/2012     |
| Parkview Dr        | 4   | 5   | 4290     | \$1,389,000               | 96    | \$1,345,500 | 2/22/2012     |
| Avenida Chamnez    | 3   | 2   | 1859     | \$1,335,000               | 16    | \$1,293,000 | 3/2/2012      |
| Remley Place       | 3   | 2   | 1945     | \$1,399,000               | 33    | \$1,290,000 | 3/1/2012      |
| Thunderbird Ln     | 4   | 4   | 4175     | \$1,358,000               | 34    | \$1,250,000 | 2/16/2012     |
| Glenwick Ln        | 5   | 5   | 3320     | \$1,325,500               | 63    | \$1,250,000 | 2/24/2012     |
| Castle Hills Dr    | 4   | 3   | 2420     | \$1,295,000               | 163   | \$1,250,000 | 3/15/2012     |
| High Ave           | 3   | 3   | 1847     | \$1,195,000               | 25    | \$1,180,000 | 2/24/2012     |

**La Jolla Cont'd**

| Address                  | BRs | Bas | Est. SF. | Asking Price*         | DOM** | Sold Price  | Escrow Closed |
|--------------------------|-----|-----|----------|-----------------------|-------|-------------|---------------|
| Caminito Prado           | 3   | 3   | 2384     | \$1,295,000           | 56    | \$1,150,000 | 3/1/2012      |
| Beaumont Ave             | 4   | 2   | 1840     | \$1,200,000           | 181   | \$1,120,000 | 2/17/2012     |
| Claiborne Sq             | 4   | 3   | 2601     | \$1,149,000           | 81    | \$1,030,000 | 2/17/2012     |
| Westbourne St            | 3   | 3   | 1657     | \$960,000             | 0     | \$955,000   | 2/28/2012     |
| Caminito Merion          | 3   | 2   | 2063     | \$938,500             | 91    | \$915,000   | 3/2/2012      |
| Avenida Chamnez          | 3   | 2   | 1772     | \$990,000             | 140   | \$903,262   | 3/1/2012      |
| La Jolla Blvd # B303     | 2   | 2   | 1707     | \$900,000             | 1     | \$866,166   | 2/16/2012     |
| Carriagedale             | 4   | 4   | 2350     | \$800,000             | 195   | \$800,000   | 3/2/2012      |
| Bellevue Ave             | 3   | 2   | 1236     | \$799,000 - \$839,000 | 12    | \$780,000   | 2/28/2012     |
| Caminito Ardiente        | 4   | 3   | 2903     | \$799,000             | 192   | \$760,000   | 3/15/2012     |
| Caminito Blythefield     | 3   | 4   | 1893     | \$675,000             | 8     | \$675,000   | 2/29/2012     |
| Prospect St # C          | 1   | 2   | 864      | \$575,000             | 153   | \$555,000   | 2/23/2012     |
| Eads Ave                 | 1   | 1   | 1195     | \$599,000             | 234   | \$550,000   | 3/6/2012      |
| Caminito Circulo Norte   | 3   | 2   | 1700     | \$630,000             | 73    | \$540,000   | 3/9/2012      |
| La Jolla Village Dr      | 2   | 3   | 1600     | \$570,000             | 232   | \$515,000   | 2/18/2012     |
| Villa La Jolla Dr # 73   | 2   | 3   | 1317     | \$439,900             | 188   | \$420,000   | 3/9/2012      |
| Caminito Eastbluff # 193 | 3   | 3   | 1458     | \$439,000             | 96    | \$418,000   | 2/23/2012     |
| Torrey Pines Rd # 33     | 2   | 2   | 1399     | \$405,000             | 34    | \$405,000   | 3/7/2012      |
| Torrey Pines Rd # D28    | 2   | 2   | 1095     | \$385,000 - \$435,876 | 0     | \$385,000   | 2/28/2012     |
| Draper Ave # 305         | 2   | 2   | 938      | \$390,000             | 569   | \$385,000   | 2/29/2012     |
| Villa La Jolla Dr # 212  | 2   | 1   | 1080     | \$325,000             | 162   | \$316,000   | 2/24/2012     |
| Regents Rd # B404        | 1   | 1   | 764      | \$250,000             | 44    | \$230,000   | 3/9/2012      |

**Rancho Bernardo, Santaluz, The Crosby, 4S Ranch****Total listed homes sold: 139**

| Address              | BRs | Bas | Est. SF. | Asking Price*             | DOM** | Sold Price  | Escrow Closed |
|----------------------|-----|-----|----------|---------------------------|-------|-------------|---------------|
| Riding High Way -229 | 6   | 6   | 6838     | \$3,195,000               | 35    | \$2,800,000 | 3/14/2012     |
| Sendero Angelica     | 4   | 5   | 5130     | \$2,250,000               | 21    | \$2,125,000 | 2/28/2012     |
| Northern Lights      | 5   | 6   | 6366     | \$1,900,000               | 427   | \$1,850,000 | 3/9/2012      |
| Artesian Rd          | 5   | 4   | 5050     | \$1,346,000               | 12    | \$1,346,000 | 3/13/2012     |
| POLVERA AVENUE       | 4   | 3   | 4134     | \$1,375,000               | 0     | \$1,280,000 | 2/27/2012     |
| Polvera Ave          | 5   | 4   | 5448     | \$1,249,000 - \$1,299,000 | 31    | \$1,225,000 | 2/29/2012     |
| Rio Rancho           | 5   | 5   | 4942     | \$1,150,000               | 135   | \$1,100,000 | 2/17/2012     |
| Avenida Cordillera   | 4   | 4   | 5156     | \$1,099,000               | 162   | \$1,075,000 | 2/28/2012     |
| Caminito Camelia     | 5   | 7   | 4453     | \$1,075,000               | 25    | \$1,065,000 | 2/23/2012     |
| Lower Scarborough Ct | 3   | 4   | 2994     | \$861,900                 | 7     | \$836,900   | 2/28/2012     |
| Sentinel             | 3   | 4   | 2545     | \$830,000                 | 198   | \$830,000   | 2/21/2012     |
| Rio Rancho           | 4   | 4   | 3600     | \$865,000                 | 66    | \$825,000   | 2/17/2012     |
| Cayenne Ridge Rd     | 5   | 5   | 3423     | \$789,000                 | 5     | \$790,000   | 3/14/2012     |
| Campillo Dr          | 3   | 2   | 2353     | \$750,000                 | 3     | \$750,000   | 2/22/2012     |
| Blue Star Wy         | 3   | 3   | 2701     | \$743,990                 | 36    | \$743,990   | 2/29/2012     |
| Heather Stone Ct     | 4   | 3   | 3175     | \$760,000                 | 2     | \$730,000   | 2/28/2012     |
| Herrington Wy        | 4   | 4   | 2900     | \$731,990                 | 81    | \$729,990   | 2/29/2012     |
| Herrington Wy        | 4   | 4   | 2900     | \$729,990                 | 163   | \$729,990   | 2/29/2012     |
| Lancashire Wy        | 4   | 3   | 2500     | \$759,900                 | 100   | \$720,000   | 3/6/2012      |
| Fair Hill            | 5   | 3   | 3059     | \$730,900                 | 6     | \$715,000   | 3/15/2012     |
| Turf Club Dr         | 4   | 4   | 2984     | \$750,000                 | 184   | \$705,000   | 3/6/2012      |
| Harvest View Wy      | 5   | 4   | 3528     | \$699,000 - \$739,000     | 57    | \$700,000   | 2/29/2012     |
| Tree Hollow Ln       | 5   | 3   | 2707     | \$719,900                 | 2     | \$700,000   | 3/13/2012     |
| Ralphs Ranch Rd      | 4   | 5   | 3447     | \$685,000                 | 165   | \$685,000   | 2/28/2012     |
| Patina St            | 5   | 4   | 2701     | \$675,000 - \$695,000     | 62    | \$680,000   | 2/29/2012     |
| Silver Pine Rd       | 4   | 4   | 3169     | \$639,900                 | 22    | \$650,100   | 2/29/2012     |
| Santa Valera Ct      | 4   | 3   | 3392     | \$675,000                 | 82    | \$645,000   | 3/2/2012      |

**Rancho Bernardo, Santaluz, The Crosby, 4S Ranch Cont'd**

| Address                 | BRs | Bas | Est. SF. | Asking Price*         | DOM** | Sold Price | Escrow Closed |
|-------------------------|-----|-----|----------|-----------------------|-------|------------|---------------|
| Lone Dove St            | 4   | 4   | 2886     | \$675,000             | 0     | \$635,000  | 3/15/2012     |
| Monte Alto Ter          | 4   | 4   | 3000     | \$619,000             | 27    | \$610,000  | 2/17/2012     |
| Carranza Dr             | 4   | 3   | 2755     | \$599,000 - \$649,000 | 112   | \$599,000  | 3/9/2012      |
| Silver Pine Rd          | 4   | 4   | 3334     | \$589,000 - \$625,000 | 406   | \$595,000  | 3/13/2012     |
| VIA GALACIA             | 3   | 2   | 1969     | \$619,000             | 7     | \$585,000  | 2/23/2012     |
| Montfort Ct             | 3   | 3   | 2147     | \$559,000 - \$599,000 | 5     | \$575,000  | 3/8/2012      |
| Paseo Del Sur           | 3   | 3   | 2424     | \$525,000 - \$575,000 | 36    | \$555,000  | 2/23/2012     |
| Bernardo Vista Dr       | 3   | 2   | 2415     | \$575,000             | 15    | \$555,000  | 3/1/2012      |
| Sencillo Dr             | 5   | 5   | 2954     | \$599,000             | 281   | \$550,000  | 2/17/2012     |
| Cresta Dr               | 5   | 3   | 2485     | \$535,000 - \$550,000 | 12    | \$535,000  | 2/27/2012     |
| Cimarron Crest Dr       | 3   | 3   | 2166     | \$499,000 - \$539,000 | 9     | \$535,000  | 3/9/2012      |
| Pueblo Vista Ln         | 3   | 3   | 1979     | \$559,000             | 8     | \$530,000  | 3/2/2012      |
| Sencillo Ct             | 2   | 3   | 2100     | \$525,000             | 84    | \$525,000  | 2/23/2012     |
| Creekstone Ln           | 3   | 3   | 2092     | \$499,000 - \$519,900 | 237   | \$520,000  | 2/16/2012     |
| Grandee Rd              | 5   | 4   | 2755     | \$598,000             | 109   | \$510,000  | 2/20/2012     |
| Esprit Ave              | 4   | 3   | 1902     | \$515,000             | 62    | \$500,000  | 2/29/2012     |
| Mirasol Pl              | 3   | 2   | 1975     | \$525,000             | 31    | \$500,000  | 3/8/2012      |
| Brewster Ct             | 4   | 3   | 1813     | \$496,300 - \$525,300 | 70    | \$500,000  | 3/14/2012     |
| Avenida Marbella        | 3   | 2   | 1631     | \$499,000 - \$549,000 | 128   | \$499,000  | 2/16/2012     |
| Trailbrook Ln           | 3   | 3   | 1788     | \$490,000             | 200   | \$490,000  | 2/24/2012     |
| Wilmington Rd           | 3   | 3   | 1943     | \$499,000             | 183   | \$487,000  | 2/24/2012     |
| Lincolnshire St         | 4   | 2   | 2082     | \$500,000             | 301   | \$486,500  | 2/28/2012     |
| Pinestone Ct            | 3   | 3   | 1612     | \$479,000             | 9     | \$479,000  | 2/24/2012     |
| Matinal Rd              | 4   | 2   | 1560     | \$449,000 - \$498,000 | 74    | \$478,000  | 2/24/2012     |
| Bristol Ridge Ter       | 3   | 3   | 1702     | \$494,900             | 88    | \$475,000  | 2/28/2012     |
| Springside Rd           | 4   | 3   | 1982     | \$520,000             | 125   | \$475,000  | 2/28/2012     |
| Ralphs Ranch Rd         | 3   | 3   | 1908     | \$459,900             | 143   | \$470,000  | 2/21/2012     |
| Tallus Gln              | 4   | 3   | 2188     | \$460,000             | 23    | \$465,000  | 3/2/2012      |
| Stoney Gate Pl          | 3   | 3   | 1707     | \$469,900             | 35    | \$465,000  | 3/9/2012      |
| Aguamiel Rd             | 4   | 3   | 2417     | \$495,000             | 38    | \$465,000  | 3/9/2012      |
| Avenida Nobleza         | 3   | 3   | 1934     | \$440,000 - \$485,000 | 75    | \$460,000  | 2/27/2012     |
| Avenida Lamego          | 3   | 2   | 1853     | \$459,900             | 2     | \$459,900  | 2/29/2012     |
| Stoney Gate Pl          | 3   | 2   | 1525     | \$472,000             | 4     | \$459,000  | 2/21/2012     |
| Meriden Ln              | 3   | 3   | 1565     | \$470,000             | 41    | \$450,000  | 2/22/2012     |
| Tallus Gln              | 4   | 3   | 2188     | \$490,000 - \$510,000 | 11    | \$450,000  | 2/29/2012     |
| Francisco Dr            | 4   | 3   | 2100     | \$449,900 - \$474,900 | 69    | \$447,500  | 2/16/2012     |
| Granite Creek Rd        | 4   | 3   | 1893     | \$465,000             | 156   | \$435,000  | 3/9/2012      |
| Caminito Corriente      | 3   | 2   | 2161     | \$434,900             | 76    | \$434,900  | 3/8/2012      |
| Bajada Rd               | 2   | 2   | 1770     | \$439,900             | 28    | \$430,000  | 2/17/2012     |
| Saintsbury Gln          | 4   | 3   | 2188     | \$445,835             | 41    | \$430,000  | 2/29/2012     |
| Camino Ramillette       | 3   | 2   | 1769     | \$429,000             | 11    | \$417,000  | 2/29/2012     |
| Hollingsworth Wy # 179  | 3   | 3   | 1642     | \$434,900             | 66    | \$417,000  | 3/2/2012      |
| Caminito Cantilena # 49 | 3   | 3   | 1548     | \$415,000             | 0     | \$415,000  | 2/16/2012     |
| Hada Dr                 | 4   | 2   | 1933     | \$439,000             | 216   | \$415,000  | 2/24/2012     |
| Rancho Carmel Dr        | 3   | 3   | 1638     | \$419,900             | 6     | \$414,400  | 2/21/2012     |
| Caminito Bracho         | 2   | 2   | 1597     | \$425,000             | 189   | \$402,500  | 3/1/2012      |
| Cresta Dr               | 3   | 2   | 1144     | \$399,900             | 54    | \$385,000  | 3/7/2012      |
| Caminito Ryone          | 3   | 2   | 1461     | \$369,500             | 165   | \$380,000  | 2/27/2012     |
| Verano Dr               | 3   | 2   | 1910     | \$379,900             | 213   | \$380,000  | 3/2/2012      |
| Camino Bello Mar # 4    | 3   | 4   | 1484     | \$399,000             | 13    | \$379,000  | 3/2/2012      |
| Via Marchena            | 2   | 2   | 1467     | \$399,000             | 23    | \$378,000  | 2/29/2012     |
| Springwater Pt          | 3   | 3   | 1425     | \$385,000             | 15    | \$375,000  | 2/29/2012     |
| BERNARDO OAKS Dr        | 3   | 3   | 1818     | \$379,000             | 78    | \$367,000  | 3/2/2012      |
| San Tomas Pl            | 2   | 2   | 1770     | \$379,000             | 123   | \$360,000  | 2/28/2012     |

**Rancho Bernardo, Santaluz, The Crosby, 4S Ranch Cont'd**

| Address                   | BRs | Bas | Est. SF. | Asking Price*         | DOM** | Sold Price | Escrow Closed |
|---------------------------|-----|-----|----------|-----------------------|-------|------------|---------------|
| Eastbourne Rd             | 2   | 2   | 1168     | \$373,000             | 300   | \$360,000  | 2/29/2012     |
| Woodrush Ln               | 2   | 2   | 1064     | \$359,000             | 111   | \$359,000  | 3/14/2012     |
| Bixby St # 33             | 3   | 4   | 1460     | \$355,000             | 26    | \$355,000  | 3/7/2012      |
| Caminito Ryone            | 2   | 2   | 1194     | \$374,900             | 81    | \$350,000  | 2/23/2012     |
| Laurel Hill Ln # 137      | 3   | 4   | 1460     | \$349,000             | 71    | \$349,000  | 2/29/2012     |
| Horado Rd                 | 3   | 2   | 1395     | \$339,000             | 2     | \$339,000  | 2/24/2012     |
| Caminito De Las Noches    | 3   | 3   | 1554     | \$339,000             | 77    | \$329,000  | 3/9/2012      |
| Avenida Villaha # 180     | 2   | 2   | 1397     | \$330,000             | 180   | \$327,000  | 3/1/2012      |
| Turtleback Rd             | 2   | 2   | 1132     | \$324,000             | 80    | \$324,000  | 3/9/2012      |
| Whitcomb Wy # 169         | 2   | 3   | 1484     | \$315,000             | 165   | \$320,000  | 2/17/2012     |
| Dominican Dr              | 3   | 2   | 1395     | \$319,000             | 2     | \$319,000  | 2/24/2012     |
| Camino Bello Mar St # 1   | 2   | 2   | 1356     | \$309,500             | 129   | \$315,000  | 2/29/2012     |
| Corte Sobrado             | 2   | 2   | 1418     | \$349,999             | 98    | \$315,000  | 3/9/2012      |
| Casero Rd                 | 3   | 2   | 1614     | \$315,000             | 5     | \$305,000  | 2/29/2012     |
| Via Nasca                 | 2   | 2   | 1328     | \$309,900             | 115   | \$305,000  | 3/14/2012     |
| Lomica Dr                 | 2   | 2   | 1402     | \$289,900             | 188   | \$299,500  | 2/24/2012     |
| Callado Rd                | 2   | 2   | 1536     | \$244,000 - \$264,900 | 74    | \$290,000  | 3/9/2012      |
| Tivoli Park Row St # 3    | 2   | 2   | 1341     | \$285,000             | 12    | \$285,000  | 3/1/2012      |
| Juarez Dr                 | 2   | 2   | 1334     | \$299,000             | 168   | \$275,000  | 2/17/2012     |
| Oaks North Dr # 1         | 2   | 2   | 1431     | \$239,000 - \$249,000 | 67    | \$250,000  | 3/1/2012      |
| Springbrook Dr # B        | 2   | 2   | 1132     | \$239,000             | 96    | \$243,000  | 3/9/2012      |
| Avenida Venusto # C       | 3   | 2   | 1506     | \$242,000             | 273   | \$242,000  | 3/2/2012      |
| Camino De La Breccia # 16 | 2   | 2   | 1196     | \$254,800             | 48    | \$237,500  | 2/17/2012     |
| Plaza Animado # 147       | 2   | 2   | 1455     | \$259,000             | 43    | \$236,000  | 2/28/2012     |
| Avenida Venusto # 84      | 3   | 2   | 1296     | \$249,999             | 32    | \$235,000  | 2/21/2012     |
| Alva Rd # 723             | 3   | 2   | 1232     | \$240,000 - \$250,000 | 8     | \$235,000  | 3/9/2012      |
| Ruette Abeto              | 3   | 3   | 1240     | \$245,000             | 163   | \$235,000  | 3/12/2012     |
| Avenida Venusto # C       | 3   | 3   | 1632     | \$230,000             | 243   | \$230,000  | 2/22/2012     |
| Catarina Ln # 88          | 2   | 2   | 956      | \$235,000             | 84    | \$230,000  | 3/6/2012      |
| Timaru Wy                 | 3   | 3   | 1602     | \$223,250             | 12    | \$229,200  | 2/28/2012     |
| Caminito Cantilena # 317  | 2   | 2   | 1140     | \$222,500             | 41    | \$221,500  | 2/17/2012     |
| Plaza Otonal              | 2   | 2   | 1295     | \$240,500             | 115   | \$220,000  | 3/7/2012      |
| Caminito Canasto          | 2   | 2   | 1118     | \$217,500             | 136   | \$215,000  | 2/22/2012     |
| Corte Sabio Dr # 6102     | 2   | 2   | 1164     | \$225,000             | 6     | \$215,000  | 3/1/2012      |
| Sabre Hill Dr # 280       | 2   | 2   | 1021     | \$219,000             | 12    | \$212,500  | 3/12/2012     |
| Caminito Pasadero # 423   | 2   | 2   | 1140     | \$214,500             | 82    | \$210,000  | 2/28/2012     |
| Corte Sabio # 2104        | 2   | 2   | 1134     | \$229,900             | 135   | \$210,000  | 3/9/2012      |
| Corte Sabio # 5204        | 2   | 2   | 1164     | \$209,900             | 45    | \$208,000  | 3/9/2012      |
| Laurel Hill Ln # 204      | 1   | 2   | 965      | \$206,000             | 183   | \$206,000  | 2/17/2012     |
| Sabre Hill Dr # 239       | 2   | 2   | 904      | \$209,000             | 6     | \$202,000  | 2/24/2012     |
| Caminito Vecinos # 106    | 2   | 2   | 1222     | \$207,000             | 69    | \$201,000  | 2/24/2012     |
| Caminito Canasto          | 4   | 3   | 1578     | \$199,000             | 83    | \$199,000  | 2/29/2012     |
| Alva Rd # 613             | 2   | 2   | 968      | \$205,000             | 25    | \$195,500  | 3/8/2012      |
| Corte Sabio # 3210        | 2   | 2   | 1032     | \$183,900             | 13    | \$184,000  | 2/24/2012     |
| Sabre Hill Dr # 218       | 2   | 2   | 904      | \$175,900 - \$199,900 | 84    | \$170,000  | 2/22/2012     |
| W Bernardo Dr # 202       | 3   | 2   | 1056     | \$179,900             | 5     | \$170,000  | 2/28/2012     |
| Hutchins Landing # 59     | 1   | 2   | 965      | \$199,888             | 189   | \$165,000  | 3/15/2012     |
| Caminito Pasadero # 376   | 1   | 1   | 814      | \$164,500             | 7     | \$160,000  | 2/16/2012     |
| Caminito Cantilena # 281  | 1   | 1   | 716      | \$155,000 - \$165,000 | 77    | \$157,000  | 2/29/2012     |
| W Bernardo Dr # 204       | 2   | 2   | 955      | \$157,400             | 160   | \$147,000  | 2/28/2012     |
| Alta Carmel Ct # 246      | 1   | 1   | 704      | \$145,000             | 11    | \$145,000  | 3/6/2012      |
| Maturin Dr # 21           | 1   | 1   | 688      | \$140,000             | 6     | \$145,000  | 3/7/2012      |
| W Bernardo Dr # 206       | 2   | 1   | 874      | \$140,000             | 213   | \$140,000  | 2/17/2012     |
| Avenida Venusto # 223     | 1   | 1   | 708      | \$140,000             | 56    | \$140,000  | 3/13/2012     |

**Rancho Bernardo, Santaluz, The Crosby, 4S Ranch Cont'd**

| Address               | BRs | Bas | Est. SF. | Asking Price* | DOM** | Sold Price            | Escrow Closed |
|-----------------------|-----|-----|----------|---------------|-------|-----------------------|---------------|
| Caminito Pinero # 278 |     | 1   | 1        | 817           |       | \$135,000             | 316 2/23/2012 |
| Pomerado Rd # 213     |     | 2   | 2        | 980           |       | \$125,000 - \$145,000 | 159 2/22/2012 |
| Avenida Venusto # 161 |     | 1   | 1        | 708           |       | \$144,900             | 37 2/28/2012  |
| Alta Carmel Ct # 295  |     | 1   | 1        | 704           |       | \$128,750             | 65 2/28/2012  |

**Solana Beach, Encinitas****Total listed homes sold: 57**

| Address                  | BRs | Bas | Est. SF. | Asking Price* | DOM** | Sold Price                | Escrow Closed |
|--------------------------|-----|-----|----------|---------------|-------|---------------------------|---------------|
| Neptune Ave              |     | 2   | 2        | 1126          |       | \$999,000                 | 45 3/14/2012  |
| Neptune Ave              |     | 4   | 5        | 5221          |       | \$7,990,000               | 0 3/5/2012    |
| 4th St                   |     | 5   | 8        | 6309          |       | \$7,795,000               | 29 3/15/2012  |
| Nardo Ave                |     | 4   | 5        | 5419          |       | \$2,550,000               | 186 2/17/2012 |
| BRIDDOON TERRACE         |     | 4   | 5        | 5012          |       | \$2,195,000               | 83 3/13/2012  |
| Sheridan Rd              |     | 5   | 6        | 4826          |       | \$1,330,000               | 112 2/29/2012 |
| Caudor St                |     | 5   | 6        | 4379          |       | \$1,295,000               | 4 3/11/2012   |
| Lone Hill Ln             |     | 4   | 5        | 4575          |       | \$1,200,000               | 142 2/23/2012 |
| S Helix Ave # 63         |     | 2   | 3        | 1769          |       | \$1,295,000               | 355 3/2/2012  |
| Santa Dominga            |     | 5   | 3        | 3053          |       | \$1,095,000               | 16 3/7/2012   |
| San Mario Dr             |     | 3   | 3        | 2327          |       | \$1,025,000               | 0 2/28/2012   |
| Shasta Dr                |     | 5   | 4        | 4543          |       | \$1,015,000               | 136 3/2/2012  |
| Santa Helena             |     | 5   | 3        | 3053          |       | \$1,050,000 - \$1,090,000 | 17 3/9/2012   |
| S SIERRA Ave # 82        |     | 2   | 3        | 1460          |       | \$925,000 - \$1,000,876   | 118 2/29/2012 |
| Santa Olivia             |     | 5   | 3        | 3053          |       | \$849,000                 | 64 2/24/2012  |
| N Sierra Ave             |     | 2   | 1        | 874           |       | \$859,900                 | 4 2/24/2012   |
| Brae Mar Ct              |     | 4   | 5        | 3426          |       | \$810,000                 | 236 2/17/2012 |
| HYMETTUS AVENUE          |     | 3   | 2        | 2218          |       | \$839,000                 | 44 3/9/2012   |
| Garner Pl                |     | 3   | 3        | 2037          |       | \$799,900                 | 86 3/5/2012   |
| Requeza St               |     | 3   | 4        | 2126          |       | \$775,000                 | 83 3/9/2012   |
| Solana Hills Ct          |     | 3   | 2        | 1625          |       | \$750,000                 | 106 3/5/2012  |
| Burgundy Rd              |     | 3   | 2        | 1909          |       | \$765,000                 | 229 2/24/2012 |
| Avenida De Los Lirios St |     | 5   | 4        | 2802          |       | \$649,900 - \$709,777     | 13 3/2/2012   |
| Willowspring Drive N     |     | 4   | 3        | 2045          |       | \$675,000                 | 81 2/23/2012  |
| Saxony Rd                |     | 3   | 3        | 1563          |       | \$649,000                 | 63 2/24/2012  |
| Willowspring Pl          |     | 5   | 3        | 2433          |       | \$649,000                 | 88 2/24/2012  |
| Willowspring Dr N        |     | 4   | 3        | 2299          |       | \$619,900 - \$659,900     | 101 3/15/2012 |
| Longden Ln               |     | 2   | 3        | 1336          |       | \$590,000                 | 54 2/24/2012  |
| Softwind Ln              |     | 4   | 2        | 1831          |       | \$598,000                 | 43 2/24/2012  |
| CAPRI Rd                 |     | 2   | 2        | 1800          |       | \$590,000                 | 134 3/7/2012  |
| Whitehall Rd             |     | 3   | 2        | 1616          |       | \$629,000                 | 48 2/27/2012  |
| Village Wood Rd          |     | 3   | 2        | 1717          |       | \$589,000                 | 19 3/2/2012   |
| Sealane Dr # 10          |     | 2   | 2        | 959           |       | \$569,000                 | 86 2/24/2012  |
| S Sierra Ave             |     | 3   | 3        | 1382          |       | \$525,000 - \$559,000     | 25 2/29/2012  |
| Longden Ln               |     | 3   | 3        | 1547          |       | \$536,900                 | 34 2/17/2012  |
| Willowspring Dr N        |     | 5   | 3        | 2173          |       | \$522,500                 | 44 3/6/2012   |
| Avenida La Posta         |     | 3   | 2        | 1605          |       | \$550,000                 | 45 2/21/2012  |
| Pegaso St                |     | 4   | 3        | 1850          |       | \$539,000                 | 6 2/16/2012   |
| Turner Ave               |     | 3   | 2        | 1327          |       | \$514,900                 | 11 3/8/2012   |
| Anaconda Ln              |     | 3   | 2        | 1386          |       | \$487,200                 | 109 3/13/2012 |
| FLAIR ENCINITAS DRIVE    |     | 3   | 3        | 1720          |       | \$464,500                 | 168 2/29/2012 |
| Cottage Wy               |     | 3   | 3        | 1386          |       | \$455,000                 | 56 3/9/2012   |
| Stevens Ave              |     | 2   | 2        | 1347          |       | \$451,160                 | 43 2/17/2012  |
| Coolngreen Wy            |     | 2   | 2        | 1169          |       | \$425,000                 | 17 2/24/2012  |
| Del Mar Downs Rd # E     |     | 3   | 2        | 1344          |       | \$424,900                 | 106 3/2/2012  |

**Solana Beach, Encinitas Cont'd**

| Address                | BRs | Bas | Est. SF. | Asking Price*         | DOM** | Sold Price | Escrow Closed |
|------------------------|-----|-----|----------|-----------------------|-------|------------|---------------|
| Delphinium St          | 2   | 1   | 827      | \$379,999             | 69    | \$385,000  | 3/5/2012      |
| Country Grove Ln       | 3   | 3   | 1522     | \$359,900             | 15    | \$350,000  | 3/8/2012      |
| Summerside Ln          | 2   | 2   | 1056     | \$315,000             | 58    | \$310,000  | 3/6/2012      |
| Ursina Pl              | 2   | 2   | 1056     | \$289,000 - \$305,000 | 43    | \$287,500  | 3/9/2012      |
| Willowood Ln           | 3   | 2   | 1192     | \$280,000             | 43    | \$276,000  | 3/6/2012      |
| Mangano Cir            | 2   | 2   | 940      | \$270,000             | 170   | \$270,000  | 3/4/2012      |
| Via Mil Cumbres # 136  | 2   | 2   | 1263     | \$280,000             | 88    | \$263,000  | 2/24/2012     |
| Fairlee Ln             | 2   | 1   | 884      | \$219,000             | 58    | \$210,000  | 3/7/2012      |
| Encinitas Blvd # 104   | 2   | 1   | 1092     | \$185,000             | 4     | \$185,000  | 2/17/2012     |
| S El Camino Real # 206 | 1   | 1   | 650      | \$145,000             | 88    | \$135,000  | 2/17/2012     |
| Jasper St # 17         | 2   | 1   | 764      | \$99,000              | 0     | \$83,000   | 2/24/2012     |
| Diana St # 30          | 2   | 1   | 500      | \$79,900              | 15    | \$70,000   | 3/11/2012     |

**Carmel Valley****Total listed homes sold: 59**

| Address                | BRs | Bas | Est. SF. | Asking Price*             | DOM** | Sold Price  | Escrow Closed |
|------------------------|-----|-----|----------|---------------------------|-------|-------------|---------------|
| Arroyo Sorrento Rd     | 5   | 6   | 4780     | \$1,950,000 - \$2,150,000 | 99    | \$1,800,000 | 3/6/2012      |
| Derby Hill Point       | 6   | 6   | 4687     | \$1,795,000               | 17    | \$1,700,000 | 3/5/2012      |
| Caminito Mendiola      | 4   | 5   | 5200     | \$1,585,000               | 133   | \$1,470,000 | 2/24/2012     |
| Valerio Trl            | 5   | 5   | 3922     | \$1,399,000               | 69    | \$1,375,000 | 2/29/2012     |
| Dunham Ct              | 4   | 5   | 4782     | \$1,495,000               | 44    | \$1,350,000 | 2/27/2012     |
| GREAT MEADOW Dr        | 5   | 3   | 2724     | \$1,249,900               | 4     | \$1,240,000 | 3/15/2012     |
| Winstanley Wy          | 5   | 5   | 4008     | \$1,200,000 - \$1,250,000 | 17    | \$1,200,000 | 2/21/2012     |
| Brittany Forrest Ln    | 5   | 5   | 3827     | \$1,175,000               | 83    | \$1,190,000 | 2/17/2012     |
| Rider Pl               | 4   | 4   | 4093     | \$1,279,000               | 83    | \$1,190,000 | 2/21/2012     |
| Penfield Pt            | 4   | 4   | 3307     | \$1,099,000               | 82    | \$1,060,000 | 2/23/2012     |
| Fairwind Ct            | 4   | 5   | 3301     | \$995,000 - \$1,048,000   | 69    | \$990,000   | 2/27/2012     |
| Mensha Pl              | 5   | 4   | 3139     | \$950,000 - \$1,025,876   | 46    | \$980,000   | 3/2/2012      |
| Craven Ridge Way       | 5   | 4   | 3708     | \$985,000                 | 56    | \$970,000   | 3/15/2012     |
| Wendover Ter           | 4   | 4   | 3704     | \$1,100,000               | 88    | \$945,000   | 2/28/2012     |
| Heritage Glen Ln       | 6   | 3   | 3273     | \$899,000 - \$959,000     | 72    | \$910,000   | 3/7/2012      |
| GRANDVIA POINT         | 4   | 3   | 2385     | \$889,000                 | 104   | \$875,000   | 2/26/2012     |
| Riding Ridge Rd        | 5   | 3   | 3020     | \$830,000 - \$860,000     | 51    | \$847,000   | 2/17/2012     |
| Rosecroft Wy           | 4   | 3   | 3324     | \$895,000                 | 128   | \$825,000   | 3/5/2012      |
| ROSECROFT WY           | 4   | 4   | 3324     | \$829,000                 | 266   | \$818,000   | 2/17/2012     |
| Calle De La Siena St   | 5   | 3   | 2409     | \$845,000                 | 4     | \$810,000   | 3/6/2012      |
| Fox Run Row            | 3   | 3   | 2947     | \$749,900                 | 94    | \$730,000   | 3/9/2012      |
| Overpark Rd            | 4   | 3   | 2205     | \$699,900 - \$709,900     | 78    | \$721,000   | 2/28/2012     |
| Caminito Exquisito     | 4   | 3   | 1912     | \$729,000                 | 144   | \$718,000   | 2/17/2012     |
| Cordobes Cv            | 4   | 3   | 2533     | \$709,000                 | 116   | \$680,000   | 2/27/2012     |
| Blue Dawn Trl          | 4   | 3   | 2165     | \$699,000                 | 18    | \$665,000   | 2/23/2012     |
| Federman Ln            | 4   | 3   | 2008     | \$650,000                 | 102   | \$665,000   | 3/9/2012      |
| Quarter Mile Dr        | 3   | 3   | 2351     | \$698,500                 | 69    | \$655,000   | 2/22/2012     |
| Brixton Pl             | 3   | 3   | 1804     | \$678,238                 | 44    | \$655,000   | 3/14/2012     |
| Corte De Marin         | 3   | 3   | 1750     | \$649,000                 | 15    | \$649,000   | 2/24/2012     |
| Oleander Wy            | 3   | 3   | 2189     | \$620,000                 | 59    | \$620,000   | 2/17/2012     |
| Guava Wy               | 4   | 4   | 2191     | \$635,000                 | 17    | \$615,000   | 2/27/2012     |
| Mistral Pl             | 4   | 3   | 1829     | \$599,000 - \$629,000     | 14    | \$610,000   | 2/23/2012     |
| Peach Wy               | 3   | 3   | 1830     | \$579,900                 | 37    | \$565,000   | 3/2/2012      |
| Calle De La Siena      | 3   | 3   | 1559     | \$575,000                 | 123   | \$560,000   | 3/14/2012     |
| Carmel Country Rd # 84 | 2   | 3   | 1535     | \$529,000                 | 109   | \$512,000   | 3/12/2012     |
| Jadestone Wy           | 3   | 3   | 1428     | \$495,000                 | 24    | \$490,000   | 2/27/2012     |

**Carmel Valley Cont'd**

| Address                  | BRs | Bas | Est. SF. | Asking Price* | DOM** | Sold Price            | Escrow Closed |
|--------------------------|-----|-----|----------|---------------|-------|-----------------------|---------------|
| Plum Wy                  |     | 3   | 3        | 1712          |       | \$524,900             | 102 3/7/2012  |
| Carmel Creek Rd # 77     |     | 3   | 3        | 1432          |       | \$479,000             | 18 2/17/2012  |
| Mykonos Ln # 78          |     | 3   | 3        | 1336          |       | \$469,000             | 218 2/24/2012 |
| Carita Cv                |     | 3   | 3        | 1478          |       | \$449,000             | 13 3/9/2012   |
| Mystra Pt                |     | 3   | 3        | 1478          |       | \$395,000 - \$425,000 | 85 2/23/2012  |
| Mykonos Ln # 75          |     | 2   | 3        | 1202          |       | \$424,900             | 18 2/24/2012  |
| Verda Ln                 |     | 2   | 3        | 1476          |       | \$425,000             | 6 3/8/2012    |
| Caminito Carmel          |     | 3   | 3        | 1368          |       | \$410,000             | 4 3/14/2012   |
| Carmel Creek Rd # 13     |     | 2   | 3        | 1180          |       | \$399,000             | 3 3/13/2012   |
| Via Candidiz # 116       |     | 2   | 3        | 1146          |       | \$389,000             | 5 2/24/2012   |
| Tiverton Rd              |     | 2   | 3        | 1203          |       | \$399,000             | 34 2/28/2012  |
| Carmel Creek Rd # 136    |     | 2   | 3        | 1316          |       | \$380,000             | 199 3/1/2012  |
| Pell Pl # 204            |     | 2   | 2        | 1052          |       | \$351,000             | 78 3/1/2012   |
| Carmel Country Rd # 209  |     | 2   | 2        | 1184          |       | \$349,500             | 4 3/9/2012    |
| Carmel Country Rd # 208  |     | 2   | 2        | 1208          |       | \$324,900             | 125 2/28/2012 |
| Carmel Country Rd # C108 |     | 2   | 2        | 1201          |       | \$318,800             | 76 3/5/2012   |
| Ruette Alliante # 136    |     | 2   | 2        | 944           |       | \$279,000             | 19 3/7/2012   |
| Caminito El Rincon # 298 |     | 2   | 2        | 944           |       | \$260,000             | 29 3/5/2012   |
| Carmel Creek Rd # 63     |     | 2   | 2        | 864           |       | \$269,000             | 59 3/8/2012   |
| Pell Pl # 307            |     | 1   | 1        | 900           |       | \$235,000             | 143 2/28/2012 |
| Carmel Country Rd # B204 |     | 1   | 1        | 803           |       | \$223,800             | 5 3/12/2012   |
| Carmel Country Rd # 204  |     | 1   | 1        | 748           |       | \$221,000             | 9 2/17/2012   |
| Pell Pl # 129            |     | 1   | 1        | 748           |       | \$205,000             | 294 2/23/2012 |

**Coronado****Total listed homes sold: 21**

| Address                     | BRs | Bas | Est. SF. | Asking Price* | DOM** | Sold Price  | Escrow Closed |
|-----------------------------|-----|-----|----------|---------------|-------|-------------|---------------|
| Admiralty Cross             |     | 4   | 4        | 2648          |       | \$1,725,000 | 16 2/22/2012  |
| E Ave                       |     | 4   | 2        | 1959          |       | \$1,595,000 | 39 2/23/2012  |
| Flora Ave                   |     | 3   | 2        | 1372          |       | \$1,550,000 | 208 2/23/2012 |
| 1st St # 112                |     | 3   | 3        | 2560          |       | \$1,400,000 | 33 3/9/2012   |
| Glorietta Blvd              |     | 3   | 3        | 2124          |       | \$1,069,000 | 48 3/6/2012   |
| Tunapuna Lane Rd            |     | 3   | 3        | 2300          |       | \$1,100,000 | 11 2/29/2012  |
| Olive Ave                   |     | 2   | 2        | 870           |       | \$1,095,000 | 40 2/29/2012  |
| Avenida Del Mundo # 1106    |     | 2   | 2        | 1250          |       | \$1,160,000 | 308 2/29/2012 |
| B Ave                       |     | 3   | 2        | 1013          |       | \$995,000   | 65 3/7/2012   |
| Avenida Del Mundo Ave # 511 |     | 2   | 2        | 1213          |       | \$1,049,000 | 153 3/13/2012 |
| C Ave # 301                 |     | 2   | 2        | 2325          |       | \$1,095,000 | 15 3/13/2012  |
| J Ave                       |     | 4   | 3        | 2102          |       | \$799,900   | 56 2/21/2012  |
| Avenida Del Mundo # 201     |     | 2   | 2        | 1599          |       | \$925,000   | 46 2/29/2012  |
| C Ave # 305                 |     | 2   | 2        | 1850          |       | \$850,000   | 211 3/15/2012 |
| 1st St                      |     | 3   | 3        | 1498          |       | \$725,000   | 321 2/29/2012 |
| Adella Ave # 7              |     | 2   | 2        | 1456          |       | \$699,000   | 17 3/2/2012   |
| Antigua Ct                  |     | 2   | 2        | 1534          |       | \$699,000   | 276 3/6/2012  |
| Avenida Del Mundo Ave # 501 |     | 1   | 1        | 915           |       | \$649,000   | 4 2/27/2012   |
| CATSPAW CAPE                |     | 4   | 3        | 2400          |       | \$739,000   | 20 3/12/2012  |
| G Ave                       |     | 1   | 1        | 534           |       | \$549,000   | 31 3/15/2012  |
| E Ave                       |     | 2   | 2        | 805           |       | \$499,700   | 127 3/7/2012  |

**Downtown****Total listed homes sold: 70**

| Address            | BRs | Bas | Est. SF. | Asking Price* | DOM** | Sold Price  | Escrow Closed |
|--------------------|-----|-----|----------|---------------|-------|-------------|---------------|
| W Harbor Dr # 2901 |     | 2   | 2        | 2047          |       | \$1,590,000 | 101 3/15/2012 |

**Downtown Cont'd**

| Address            | BRs | Bas | Est. SF. | Asking Price*             | DOM** | Sold Price  | Escrow Closed |
|--------------------|-----|-----|----------|---------------------------|-------|-------------|---------------|
| Front St # 2501    | 1   | 2   | 2007     | \$1,390,000               | 44    | \$1,355,000 | 3/6/2012      |
| Front St # 2004    | 3   | 3   | 2468     | \$1,250,000 - \$1,350,000 | 88    | \$1,200,000 | 3/15/2012     |
| India St # 404     | 3   | 3   | 1800     | \$1,200,000               | 36    | \$995,000   | 2/16/2012     |
| W E St # 3901      | 2   | 2   | 1518     | \$999,900                 | 56    | \$970,000   | 3/2/2012      |
| Pacific Hwy # 3201 | 2   | 2   | 1684     | \$925,000                 | 15    | \$910,000   | 2/28/2012     |
| Pacific Hwy # 3101 | 2   | 2   | 1684     | \$919,000                 | 26    | \$860,000   | 2/16/2012     |
| 6th Ave            | 3   | 4   | 2383     | \$869,000                 | 13    | \$821,500   | 2/23/2012     |
| India St # 421     | 3   | 3   | 1757     | \$849,900                 | 26    | \$800,000   | 2/24/2012     |
| West E St # 3002   | 2   | 2   | 1215     | \$775,000                 | 101   | \$740,000   | 3/8/2012      |
| Pacific Hwy # 107  | 2   | 3   | 1834     | \$856,000                 | 156   | \$725,000   | 3/6/2012      |
| W Cedar St         | 2   | 3   | 1874     | \$687,900                 | 8     | \$679,000   | 3/11/2012     |
| Front St           | 3   | 3   | 1851     | \$699,000                 | 23    | \$675,000   | 3/2/2012      |
| 6th Ave # 2104     | 1   | 2   | 1144     | \$699,000                 | 4     | \$675,000   | 3/15/2012     |
| Front St # 2301    | 2   | 2   | 1263     | \$650,000                 | 14    | \$625,000   | 3/5/2012      |
| 7th Ave # 1705     | 2   | 2   | 1118     | \$649,000 - \$699,000     | 47    | \$615,000   | 2/16/2012     |
| W E St # 1004      | 2   | 2   | 1488     | \$629,500                 | 12    | \$595,000   | 2/29/2012     |
| 9th Ave # 1702     | 2   | 2   | 1251     | \$560,000                 | 90    | \$546,000   | 2/17/2012     |
| W Beech St # 2104  | 2   | 2   | 1000     | \$519,000                 | 146   | \$519,000   | 2/23/2012     |
| 7th Ave # 902      | 2   | 2   | 973      | \$499,000 - \$519,000     | 70    | \$515,000   | 3/11/2012     |
| 7th Ave # 306      | 2   | 2   | 1062     | \$475,000                 | 17    | \$475,000   | 2/22/2012     |
| India St # 405     | 2   | 2   | 1253     | \$449,000                 | 29    | \$429,000   | 2/17/2012     |
| 10th Ave # 611     | 2   | 2   | 1187     | \$384,900                 | 134   | \$390,000   | 2/17/2012     |
| INDIA ST # 502     | 2   | 2   | 1281     | \$400,000                 | 192   | \$390,000   | 3/5/2012      |
| W Beech St # 1810  | 2   | 2   | 938      | \$412,500                 | 17    | \$390,000   | 3/9/2012      |
| W Harbor Dr # 112  | 1   | 2   | 1212     | \$399,000                 | 34    | \$389,000   | 2/16/2012     |
| Island Ave # 511   | 0   | 2   | 1211     | \$395,000                 | 83    | \$385,000   | 2/17/2012     |
| India St # 102     | 2   | 3   | 1355     | \$400,000                 | 87    | \$385,000   | 2/23/2012     |
| Market St # 417    | 2   | 3   | 1290     | \$395,000                 | 106   | \$384,000   | 3/6/2012      |
| First Ave # 1601   | 1   | 2   | 1036     | \$389,900                 | 127   | \$380,000   | 3/12/2012     |
| Ash St # 403       | 2   | 2   | 1254     | \$385,000                 | 45    | \$375,000   | 2/28/2012     |
| W Beech St # 208   | 2   | 2   | 1092     | \$360,000                 | 119   | \$360,000   | 2/17/2012     |
| 11th Ave # 531     | 2   | 1   | 950      | \$349,900                 | 3     | \$355,000   | 3/2/2012      |
| Island Ave # 331   | 2   | 3   | 1068     | \$357,900                 | 86    | \$345,000   | 2/27/2012     |
| Union. St # 407    | 1   | 1   | 923      | \$350,000                 | 85    | \$330,000   | 2/23/2012     |
| Ash St # 1103      | 2   | 2   | 1254     | \$346,200                 | 92    | \$326,000   | 2/27/2012     |
| K St # 505         | 2   | 2   | 1024     | \$330,000                 | 154   | \$325,000   | 2/24/2012     |
| Pacific Hwy # 105  | 1   | 1   | 735      | \$325,000                 | 68    | \$320,000   | 2/28/2012     |
| Beech St # 616     | 2   | 2   | 1070     | \$299,900                 | 76    | \$320,000   | 3/14/2012     |
| 6th Ave # 401      | 1   | 1   | 653      | \$317,900                 | 14    | \$305,000   | 2/23/2012     |
| Pacific Hwy # 305  | 1   | 1   | 692      | \$315,000                 | 10    | \$305,000   | 3/9/2012      |
| 11th Ave # 422     | 1   | 1   | 785      | \$299,900 - \$309,900     | 6     | \$300,000   | 3/9/2012      |
| K St # 1011        | 1   | 1   | 772      | \$290,000                 | 318   | \$292,000   | 3/2/2012      |
| Island Ave # 713   | 1   | 2   | 1003     | \$315,000                 | 1     | \$290,000   | 2/29/2012     |
| 10th Ave # 202     | 2   | 2   | 1181     | \$299,000                 | 153   | \$280,000   | 2/27/2012     |
| Columbia St # 511  | 2   | 2   | 817      | \$314,900                 | 17    | \$280,000   | 3/7/2012      |
| State St # 209     | 1   | 1   | 859      | \$285,000                 | 173   | \$270,000   | 2/22/2012     |
| 10th Ave # 1904    | 1   | 1   | 671      | \$289,000                 | 126   | \$265,000   | 2/17/2012     |
| K St # 817         | 1   | 1   | 661      | \$280,000                 | 14    | \$265,000   | 2/21/2012     |
| 2nd Ave # 20       | 2   | 2   | 981      | \$269,900                 | 126   | \$257,000   | 2/28/2012     |
| 10th Ave # 1105    | 1   | 1   | 739      | \$250,000                 | 146   | \$250,000   | 2/29/2012     |
| W Beech St # 414   | 2   | 2   | 977      | \$229,000                 | 44    | \$250,000   | 3/8/2012      |
| Market St # 607    | 1   | 1   | 788      | \$245,000                 | 408   | \$245,000   | 2/16/2012     |
| State St # 116     | 1   | 1   | 865      | \$280,000                 | 38    | \$245,000   | 3/13/2012     |
| W Beech St # 1104  | 2   | 2   | 938      | \$200,000                 | 391   | \$235,000   | 3/1/2012      |

**Downtown Cont'd**

| Address           | BRs | Bas | Est. SF. | Asking Price*         | DOM** | Sold Price | Escrow Closed |
|-------------------|-----|-----|----------|-----------------------|-------|------------|---------------|
| Park Blvd # 1907  | 1   | 1   | 599      | \$225,000             | 21    | \$225,000  | 2/28/2012     |
| India St # 208    | 1   | 1   | 817      | \$221,000             | 12    | \$225,000  | 3/7/2012      |
| J St # 701        | 1   | 1   | 753      | \$260,510             | 50    | \$225,000  | 3/9/2012      |
| W Beech St # 439  | 2   | 1   | 877      | \$210,000             | 102   | \$215,000  | 2/28/2012     |
| Island Ave # 336  | 0   | 1   | 800      | \$199,000             | 60    | \$205,000  | 3/5/2012      |
| 7th Ave # 424     | 1   | 1   | 747      | \$199,900             | 3     | \$202,000  | 3/15/2012     |
| 2nd Ave # 35      | 2   | 2   | 1056     | \$200,000             | 121   | \$200,000  | 2/29/2012     |
| W Beech St # 1207 | 1   | 1   | 661      | \$190,000             | 20    | \$190,000  | 3/7/2012      |
| Columbia St # 303 | 1   | 1   | 603      | \$195,000             | 2     | \$185,000  | 2/23/2012     |
| W Ash St # 703    | 0   | 2   | 670      | \$149,000 - \$189,000 | 103   | \$180,000  | 2/29/2012     |
| 5th Ave # 542     | 1   | 1   | 431      | \$175,000             | 209   | \$170,000  | 2/16/2012     |
| W Beech St # 612  | 1   | 1   | 676      | \$155,000 - \$167,000 | 77    | \$160,000  | 2/22/2012     |
| 5th Ave # 514     | 0   | 1   | 311      | \$175,000             | 192   | \$160,000  | 2/24/2012     |
| 15th St # 809     | 0   | 1   | 725      | \$139,900 - \$159,900 | 2     | \$150,000  | 2/22/2012     |
| 5th Ave # 230     | 0   | 1   | 330      | \$165,000             | 223   | \$135,000  | 2/21/2012     |

**Poway****Total listed homes sold: 38**

| Address            | BRs | Bas | Est. SF. | Asking Price*         | DOM** | Sold Price  | Escrow Closed |
|--------------------|-----|-----|----------|-----------------------|-------|-------------|---------------|
| Old Coach Wy       | 5   | 7   | 7730     | \$2,495,000           | 16    | \$2,495,000 | 3/12/2012     |
| Huntington Gate Dr | 3   | 3   | 3626     | \$1,095,000           | 0     | \$1,095,000 | 2/28/2012     |
| Overview Rd        | 5   | 4   | 5240     | \$999,000             | 214   | \$975,000   | 2/24/2012     |
| Travertine Ct      | 4   | 3   | 2965     | \$979,900             | 11    | \$959,000   | 2/16/2012     |
| Starmount Wy       | 4   | 3   | 3590     | \$925,000 - \$975,000 | 253   | \$880,000   | 3/6/2012      |
| Eastvale Rd        | 4   | 4   | 5439     | \$925,000             | 88    | \$880,000   | 3/14/2012     |
| Del Poniente Rd    | 4   | 4   | 3527     | \$699,000 - \$750,000 | 227   | \$750,000   | 2/24/2012     |
| Cloudcroft Ct      | 4   | 4   | 3499     | \$769,900             | 57    | \$750,000   | 3/9/2012      |
| Holly Oak Wy       | 4   | 3   | 2647     | \$744,900             | 38    | \$740,000   | 2/17/2012     |
| Tam O Shanter Dr   | 4   | 3   | 3277     | \$769,000             | 13    | \$740,000   | 3/6/2012      |
| Summer Sage Rd     | 4   | 2   | 2365     | \$699,000 - \$749,000 | 28    | \$717,500   | 3/6/2012      |
| Vinter Way         | 4   | 3   | 2517     | \$629,000             | 44    | \$618,000   | 3/13/2012     |
| Treecrest St       | 4   | 3   | 3099     | \$609,900             | 114   | \$595,000   | 3/2/2012      |
| Crestwood Ave      | 3   | 2   | 2031     | \$579,000             | 50    | \$553,000   | 3/5/2012      |
| Evening Star Dr    | 4   | 3   | 2140     | \$519,000 - \$539,000 | 45    | \$515,000   | 2/22/2012     |
| Cree Dr            | 4   | 2   | 1984     | \$434,900             | 42    | \$432,000   | 2/28/2012     |
| Tobiasson Rd       | 3   | 2   | 1913     | \$399,000 - \$429,000 | 123   | \$412,000   | 3/1/2012      |
| Glenoak Rd         | 4   | 2   | 1267     | \$409,000             | 16    | \$399,000   | 2/24/2012     |
| Wayland Grove Ct   | 4   | 3   | 1517     | \$389,000             | 8     | \$389,900   | 2/23/2012     |
| Vista View Dr      | 3   | 2   | 1460     | \$375,000             | 13    | \$381,000   | 3/14/2012     |
| Kittery St         | 3   | 2   | 1380     | \$371,000             | 7     | \$371,000   | 3/2/2012      |
| Racquet Ct         | 3   | 2   | 1160     | \$350,000 - \$369,999 | 5     | \$357,500   | 2/27/2012     |
| Sunderland St      | 4   | 3   | 1985     | \$362,000             | 10    | \$355,000   | 3/1/2012      |
| High Pine St       | 4   | 2   | 1207     | \$349,900             | 107   | \$345,000   | 3/1/2012      |
| Paseo Colina       | 3   | 2   | 1182     | \$349,000             | 10    | \$340,000   | 2/22/2012     |
| Sunderland St      | 4   | 3   | 1985     | \$350,000             | 141   | \$320,000   | 2/23/2012     |
| Carriage Rd        | 3   | 2   | 1320     | \$299,900             | 25    | \$315,000   | 2/17/2012     |
| Biddeford St       | 3   | 2   | 952      | \$319,998             | 25    | \$315,000   | 2/20/2012     |
| Taunt Rd           | 4   | 2   | 1452     | \$324,900             | 64    | \$308,000   | 3/8/2012      |
| Ann O Reno Ln      | 3   | 2   | 1274     | \$308,900             | 55    | \$303,000   | 2/17/2012     |
| High Pine St       | 3   | 3   | 1561     | \$299,900             | 97    | \$300,000   | 2/28/2012     |
| Tobiasson Rd       | 3   | 2   | 1296     | \$339,000             | 264   | \$283,000   | 3/6/2012      |
| Glenoak Rd         | 3   | 2   | 1516     | \$300,000             | 165   | \$280,000   | 3/2/2012      |

## Poway Cont'd

| Address              | BRs | Bas | Est. SF. | Asking Price* | DOM** | Sold Price | Escrow Closed |
|----------------------|-----|-----|----------|---------------|-------|------------|---------------|
| Valle De Lobo        |     | 2   | 3        | 1659          |       | \$268,900  | 50 2/29/2012  |
| Johannesberg Wy # 13 |     | 2   | 3        | 1179          |       | \$199,773  | 7 2/29/2012   |
| Midland Rd           |     | 2   | 2        | 986           |       | \$180,000  | 65 2/23/2012  |
| Wilsey Wy            |     | 2   | 2        | 1161          |       | \$149,900  | 33 2/28/2012  |
| Dana Vista St # 344  |     | 3   | 2        | 1980          |       | \$109,000  | 126 3/14/2012 |

Data represents the activity of various brokers. Data does not represent the sale activity of non-listed properties. The data might not be completely accurate.

Source: SD MLS/Sandicor, Inc. does not represent, nor warrant, the accuracy of this data.

Information subject to change. Data here reflects updates since printing of August issue.

\*Asking Price at time of Sale

\*\* DOM-Days On the Market—as reflected by the MLS for a properties current listing. Does not reflect the length of previous listings on the MLS

for the same property during a properties time on the market.

\*\*\* (Difference calculated from data as reported on the 15th of each month. Does not reflect any updates or changes made after that point to the previous timeframe)

Year to date compares 1/1 -10/15 closed sales 2009 vs 2010 \*\*\*