

## Market Update: Listed Homes SOLD in these 9 areas 10/15/2011 to 12/15/2011

### Rancho Santa Fe

**Total listed homes sold: 28**

| Address                     | BRs | Bas | Est. SF. | Asking Price*             | DOM** | Sold Price  | Escrow Closed |
|-----------------------------|-----|-----|----------|---------------------------|-------|-------------|---------------|
| Roxbury Terrace Ter         | 6   | 8   | 11852    | \$10,995,000              | 1     | \$9,225,000 | 11/18/2011    |
| Via Del Alba                | 5   | 9   | 9000     | \$5,995,000               | 0     | \$5,000,000 | 12/8/2011     |
| The River Trail             | 5   | 8   | 11595    | \$3,999,000 - \$4,200,000 | 62    | \$4,150,000 | 11/18/2011    |
| The River Trl               | 5   | 6   | 9402     | \$3,795,000 - \$3,995,000 | 132   | \$3,600,000 | 10/21/2011    |
| Circa Oriente               | 5   | 8   | 8915     | \$3,895,000               | 18    | \$3,550,000 | 10/31/2011    |
| Vista De Fortuna            | 4   | 6   | 6838     | \$3,545,000               | 142   | \$3,265,000 | 11/4/2011     |
| Calle Stellina              | 5   | 6   | 5830     | \$2,950,000               | 260   | \$2,600,000 | 11/22/2011    |
| Los Morros                  | 6   | 9   | 9051     | \$2,500,000               | 121   | \$2,525,000 | 11/22/2011    |
| El Apajo                    | 4   | 7   | 11800    | \$2,500,000               | 55    | \$2,500,000 | 11/1/2011     |
| La Gracia                   | 5   | 7   | 6600     | \$2,850,000               | 383   | \$2,425,000 | 10/26/2011    |
| CALLE LA SERRA Rd           | 5   | 6   | 6120     | \$2,500,000               | 426   | \$2,287,500 | 12/7/2011     |
| Rancho Diegueno Rd          | 6   | 5   | 5100     | \$1,950,000               | 51    | \$2,188,000 | 11/18/2011    |
| VIA CANADA DEL OSITO Lot #1 | 4   | 6   | 5224     | \$2,275,000               | 23    | \$1,975,000 | 10/26/2011    |
| St. Andrews Road (Lot 34)   | 6   | 8   | 6925     | \$2,000,000               | 22    | \$1,950,000 | 12/6/2011     |
| St Andrews Rd               | 4   | 5   | 5828     | \$1,995,000               | 9     | \$1,900,000 | 12/15/2011    |
| La Crescenta                | 3   | 3   | 4632     | \$1,695,000               | 24    | \$1,658,250 | 11/30/2011    |
| Punta Del Sur               | 4   | 5   | 6868     | \$1,649,000               | 5     | \$1,632,500 | 11/4/2011     |
| La Orilla                   | 4   | 4   | 3104     | \$1,795,000               | 107   | \$1,472,500 | 11/23/2011    |
| La Amapola                  | 5   | 5   | 4800     | \$1,475,000               | 210   | \$1,400,000 | 12/15/2011    |
| El Brazo                    | 4   | 5   | 4900     | \$1,399,000               | 134   | \$1,399,000 | 11/10/2011    |
| Via Del Bravo               | 3   | 3   | 3082     | \$1,295,000               | 122   | \$1,250,000 | 10/25/2011    |
| Via De Santa Fe             | 3   | 5   | 3565     | \$1,595,000               | 38    | \$1,225,000 | 12/13/2011    |
| Rancho Santa Fe View Ct     | 4   | 5   | 3742     | \$1,170,600               | 76    | \$1,100,000 | 12/6/2011     |
| Paseo Delicias              | 3   | 3   | 2760     | \$1,195,000               | 235   | \$1,025,000 | 11/18/2011    |
| Avenida Feliz               | 3   | 3   | 2518     | \$985,000                 | 259   | \$950,000   | 12/13/2011    |
| Caminito Providencia        | 2   | 3   | 2566     | \$765,000                 | 162   | \$717,500   | 10/18/2011    |
| Via Galan                   | 3   | 3   | 2243     | \$690,000                 | 190   | \$610,000   | 12/13/2011    |
| Via Galan                   | 3   | 3   | 2243     | \$615,000                 | 69    | \$580,000   | 11/29/2011    |

### Del Mar

**Total listed homes sold: 29**

| Address               | BRs | Bas | Est. SF. | Asking Price*             | DOM** | Sold Price  | Escrow Closed |
|-----------------------|-----|-----|----------|---------------------------|-------|-------------|---------------|
| Ocean Front Dr        | 2   | 3   | 2132     | \$4,600,000               | 471   | \$4,100,000 | 11/1/2011     |
| Ocean Front           | 3   | 3   | 1680     | \$4,500,000               | 129   | \$3,350,000 | 10/26/2011    |
| South Ln              | 5   | 5   | 4911     | \$2,999,000 - \$3,449,876 | 109   | \$2,900,000 | 11/15/2011    |
| Bellaire St           | 2   | 2   | 1600     | \$2,295,000               | 96    | \$2,125,000 | 11/21/2011    |
| Serpentine Dr         | 4   | 3   | 2445     | \$2,395,000               | 90    | \$2,115,000 | 10/19/2011    |
| 7th St                | 3   | 4   | 2342     | \$2,290,000               | 26    | \$2,100,000 | 11/4/2011     |
| Rancho Real           | 4   | 4   | 4310     | \$2,075,000               | 192   | \$1,985,000 | 12/2/2011     |
| 7th St                | 3   | 3   | 2239     | \$2,199,000               | 297   | \$1,975,000 | 10/21/2011    |
| De La Valle Pl        | 4   | 3   | 3465     | \$1,750,000               | 0     | \$1,750,000 | 11/4/2011     |
| Place Monaco          | 4   | 3   | 2241     | \$1,695,000               | 6     | \$1,675,000 | 10/21/2011    |
| Avenida Primavera     | 3   | 2   | 1870     | \$1,500,000 - \$1,700,876 | 43    | \$1,560,000 | 12/15/2011    |
| Via Felino Ave        | 3   | 4   | 3879     | \$1,395,000 - \$1,475,000 | 3     | \$1,425,000 | 12/14/2011    |
| Vista De La Patria    | 4   | 3   | 3202     | \$1,245,000               | 105   | \$1,140,000 | 10/27/2011    |
| Caminito Porto Alegre | 4   | 3   | 3134     | \$1,195,000               | 196   | \$1,110,000 | 10/25/2011    |
| 23rd St               | 3   | 3   | 1602     | \$995,000 - \$1,249,000   | 51    | \$1,050,000 | 10/31/2011    |
| Caminito Badalona     | 4   | 4   | 3146     | \$995,000                 | 156   | \$972,000   | 10/28/2011    |
| Recuerdo Dr           | 3   | 3   | 2126     | \$950,000                 | 6     | \$873,000   | 12/13/2011    |
| Mercado Dr            | 4   | 3   | 2864     | \$845,000                 | 24    | \$848,000   | 10/26/2011    |

**Del Mar Cont'd**

| Address                   | BRs | Bas | Est. SF. | Asking Price* | DOM**     | Sold Price | Escrow Closed        |
|---------------------------|-----|-----|----------|---------------|-----------|------------|----------------------|
| Del Mar Scenic Pkwy       |     | 2   | 2        | 1655          | \$799,000 | 1          | \$780,000 11/18/2011 |
| America Wy                |     | 3   | 3        | 1688          | \$709,000 | 39         | \$674,000 10/28/2011 |
| Portofino Dr              |     | 3   | 2        | 1527          | \$635,000 | 190        | \$630,000 12/1/2011  |
| Caminito Vista Estrellado |     | 3   | 4        | 2860          | \$735,000 | 121        | \$625,000 12/1/2011  |
| Spindrifft Dr             |     | 3   | 3        | 1688          | \$675,000 | 211        | \$610,000 10/19/2011 |
| Caminito Verdugo          |     | 3   | 3        | 1472          | \$435,000 | 75         | \$420,000 11/9/2011  |
| Caminito Cedros           |     | 2   | 1        | 851           | \$299,000 | 85         | \$270,000 11/22/2011 |
| Ruette Le Parc # F        |     | 1   | 1        | 936           | \$239,000 | 48         | \$226,000 12/1/2011  |
| Mango Dr # 320            |     | 2   | 2        | 804           | \$234,000 | 59         | \$215,000 11/23/2011 |
| Del Mar Heights Rd # 13   |     | 2   | 2        | 860           | \$225,000 | 461        | \$205,000 11/23/2011 |
| Mango Dr # 317            |     | 1   | 1        | 609           | \$195,000 | 181        | \$175,000 11/10/2011 |

**La Jolla****Total listed homes sold: 78**

| Address                  | BRs | Bas | Est. SF. | Asking Price* | DOM**                       | Sold Price | Escrow Closed           |
|--------------------------|-----|-----|----------|---------------|-----------------------------|------------|-------------------------|
| Inspiration Dr           |     | 7   | 14       | 12203         | \$13,250,000 - \$15,000,876 | 602        | \$12,000,000 11/22/2011 |
| Coast Blvd               |     | 7   | 7        | 6184          | \$6,995,000                 | 12         | \$7,000,000 11/29/2011  |
| Brodiaea Wy              |     | 7   | 12       | 10423         | \$7,900,000                 | 241        | \$5,400,000 10/28/2011  |
| Avenida Cresta           |     | 6   | 6        | 5292          | \$4,650,000                 | 9          | \$4,650,000 10/31/2011  |
| El Paseo Grande          |     | 4   | 6        | 3751          | \$4,745,000                 | 52         | \$4,375,000 12/14/2011  |
| Camino De La Costa       |     | 4   | 5        | 5221          | \$4,450,000                 | 185        | \$4,000,000 12/8/2011   |
| El Camino Del Teatro     |     | 5   | 5        | 4495          | \$3,625,000                 | 142        | \$3,350,000 11/29/2011  |
| Dolphin Pl               |     | 3   | 3        | 2044          | \$3,100,000 - \$3,500,000   | 330        | \$2,500,000 11/10/2011  |
| Via Ladeta               |     | 5   | 5        | 4168          | \$2,650,000                 | 81         | \$2,365,000 10/18/2011  |
| Blackgold Rd             |     | 5   | 4        | 3555          | \$2,300,000 - \$2,795,876   | 7          | \$2,357,900 10/28/2011  |
| La Jolla Scenic Dr S     |     | 5   | 5        | 5673          | \$2,375,000 - \$2,675,876   | 127        | \$2,280,000 12/6/2011   |
| La Jolla Rancho Rd       |     | 5   | 6        | 3036          | \$2,195,000                 | 57         | \$1,980,000 11/17/2011  |
| Avenida Mirola           |     | 5   | 4        | 3547          | \$1,990,000                 | 204        | \$1,950,000 11/16/2011  |
| Beaumont Ave             |     | 4   | 4        | 2777          | \$2,195,000                 | 51         | \$1,950,000 12/1/2011   |
| Via Del Norte            |     | 4   | 4        | 2989          | \$2,395,000                 | 56         | \$1,925,000 11/15/2011  |
| Candlelight Dr           |     | 4   | 4        | 3239          | \$1,780,000                 | 49         | \$1,703,100 10/18/2011  |
| La Jolla Farms Rd        |     | 5   | 3        | 2788          | \$1,600,000 - \$2,200,876   | 31         | \$1,700,000 10/27/2011  |
| Beaumont Ave             |     | 3   | 3        | 2347          | \$1,795,000                 | 52         | \$1,625,000 10/25/2011  |
| Caminito Herald # Lot 50 |     | 3   | 3        | 2611          | \$1,695,000                 | 262        | \$1,609,000 10/28/2011  |
| Via Nina                 |     | 5   | 3        | 3847          | \$1,495,000                 | 224        | \$1,510,000 11/15/2011  |
| Caminito Donoso          |     | 3   | 3        | 1980          | \$1,495,000                 | 11         | \$1,425,000 11/16/2011  |
| Claiborne Sq             |     | 4   | 3        | 2975          | \$1,429,000                 | 4          | \$1,360,000 12/2/2011   |
| La Jolla Corona Dr       |     | 4   | 4        | 3245          | \$1,399,000                 | 40         | \$1,300,000 11/7/2011   |
| Avenida Mirola           |     | 3   | 2        | 1769          | \$1,300,000 - \$1,500,876   | 142        | \$1,300,000 11/16/2011  |
| Ivanhoe Ave              |     | 3   | 3        | 2530          | \$1,250,000                 | 77         | \$1,200,000 10/31/2011  |
| Westbourne St            |     | 3   | 3        | 2150          | \$1,100,000 - \$1,300,876   | 47         | \$1,195,000 11/4/2011   |
| Meadowpointe Row         |     | 4   | 4        | 2939          | \$1,150,000                 | 78         | \$1,065,000 11/30/2011  |
| Caminito El Canario      |     | 4   | 3        | 2662          | \$1,100,000 - \$1,250,876   | 70         | \$1,050,000 10/28/2011  |
| Parkview Ter             |     | 4   | 3        | 2518          | \$1,190,000                 | 151        | \$950,000 12/6/2011     |
| Eads Ave                 |     | 3   | 3        | 1800          | \$985,000                   | 184        | \$930,000 11/4/2011     |
| Caminito Merion          |     | 2   | 2        | 1949          | \$999,500                   | 21         | \$925,000 10/24/2011    |
| Linda Rosa Ave           |     | 2   | 2        | 1159          | \$975,000                   | -5         | \$895,000 11/7/2011     |
| Sagebrush Rd             |     | 3   | 2        | 1600          | \$950,000                   | 46         | \$880,000 12/6/2011     |
| Hamburg Sq               |     | 2   | 3        | 2174          | \$929,000                   | 6          | \$875,000 10/31/2011    |
| Greenhedge               |     | 3   | 3        | 2518          | \$860,000 - \$910,000       | 14         | \$870,000 11/29/2011    |
| La Pintura Dr            |     | 3   | 3        | 2603          | \$799,000 - \$850,000       | 3          | \$850,000 11/23/2011    |
| Cabrillo Ave             |     | 2   | 2        | 682           | \$895,000                   | 86         | \$840,000 10/26/2011    |
| Fern Glen                |     | 2   | 1        | 1008          | \$915,000                   | 105        | \$820,000 11/16/2011    |
| La Jolla Hermosa Ave     |     | 3   | 2        | 1507          | \$834,500                   | 11         | \$790,000 10/26/2011    |

**La Jolla Cont'd**

| Address                  | BRs | Bas | Est. SF. | Asking Price* | DOM**                 | Sold Price | Escrow Closed        |
|--------------------------|-----|-----|----------|---------------|-----------------------|------------|----------------------|
| BONAIR St                |     | 2   | 3        | 1620          | \$759,000 - \$789,000 | 141        | \$760,000 12/12/2011 |
| Vallecitos # 144         |     | 2   | 2        | 1519          | \$795,000             | 107        | \$740,000 12/15/2011 |
| Bellevue Ave             |     | 2   | 1        | 1077          | \$779,000             | 108        | \$735,000 11/4/2011  |
| Caminito Del Cid         |     | 2   | 3        | 1882          | \$795,000             | 35         | \$735,000 12/12/2011 |
| Caminito Cartgate        |     | 3   | 3        | 2128          | \$761,500             | 40         | \$725,000 11/4/2011  |
| Caminito Asterisco       |     | 3   | 2        | 1914          | \$749,000             | 58         | \$720,000 10/27/2011 |
| Caminito Solidago        |     | 3   | 3        | 2609          | \$779,000             | 102        | \$720,000 11/17/2011 |
| La Jolla Scenic Dr N     |     | 4   | 2        | 2006          | \$795,000             | 57         | \$700,000 10/26/2011 |
| Gilman Ct                |     | 3   | 3        | 1761          | \$699,900 - \$749,888 | 374        | \$685,000 12/12/2011 |
| Coast Blvd # 2a          |     | 3   | 3        | 2155          | \$899,999             | 68         | \$680,000 11/4/2011  |
| Caminito Solidago        |     | 3   | 3        | 2566          | \$725,000             | 57         | \$675,000 11/2/2011  |
| TORREY PINES Rd # 503    |     | 2   | 2        | 1344          | \$699,900 - \$749,900 | 27         | \$660,000 10/27/2011 |
| Eads Ave # 205           |     | 2   | 2        | 1026          | \$675,000             | 24         | \$655,000 11/15/2011 |
| Caminito Empresa         |     | 3   | 3        | 2183          | \$675,000             | 61         | \$635,000 10/27/2011 |
| Caminito Norte           |     | 3   | 3        | 1954          | \$649,000             | 188        | \$625,000 11/2/2011  |
| Coast Blvd # 16          |     | 1   | 2        | 779           | \$630,000 - \$670,000 | 16         | \$620,000 11/22/2011 |
| Caminito Abrazo          |     | 3   | 2        | 1630          | \$629,000             | 9          | \$617,000 12/6/2011  |
| Genter St # 201          |     | 2   | 2        | 1166          | \$575,000 - \$635,876 | 185        | \$600,000 10/28/2011 |
| Gilman Dr                |     | 3   | 3        | 1720          | \$600,000 - \$650,000 | 86         | \$600,000 10/28/2011 |
| Caminito Abrazo          |     | 3   | 2        | 1410          | \$599,900             | 24         | \$595,000 10/25/2011 |
| Caminito Sinnecock       |     | 3   | 3        | 2055          | \$599,000             | 84         | \$584,000 12/9/2011  |
| CAMINITO PRECIOSA NORTE  |     | 3   | 3        | 2012          | \$599,000             | 142        | \$565,000 12/15/2011 |
| Bonair St # 2            |     | 2   | 3        | 1124          | \$549,995 - \$599,995 | 14         | \$560,000 12/13/2011 |
| Genter St # 208          |     | 1   | 1        | 694           | \$512,000             | 117        | \$490,000 10/19/2011 |
| Caminito Modena          |     | 3   | 3        | 1698          | \$460,000 - \$490,000 | 15         | \$479,000 11/16/2011 |
| Prospect St # 1E         |     | 0   | 1        | 662           | \$479,000             | 97         | \$469,000 11/4/2011  |
| Torrey Pines Rd # A301   |     | 2   | 2        | 1416          | \$474,500             | 21         | \$465,000 12/13/2011 |
| Herschel Ave # 3E        |     | 1   | 1        | 728           | \$475,000             | 29         | \$463,000 11/15/2011 |
| La Jolla Blvd # E208     |     | 1   | 2        | 1394          | \$450,000             | 51         | \$450,000 10/25/2011 |
| Caminito Eastbluff # 201 |     | 3   | 3        | 1458          | \$455,000             | 82         | \$435,000 10/20/2011 |
| Via Mallorca # A         |     | 2   | 2        | 1231          | \$465,000             | 17         | \$425,000 11/17/2011 |
| Coast Blvd # 11J         |     | 0   | 1        | 678           | \$424,500             | 186        | \$424,500 11/28/2011 |
| Caminito Sonoma          |     | 3   | 3        | 1500          | \$439,000             | 123        | \$420,000 10/24/2011 |
| Eads Ave                 |     | 2   | 3        | 1258          | \$409,000             | 79         | \$405,000 10/21/2011 |
| La Jolla Blvd # K202     |     | 1   | 1        | 1082          | \$420,000             | 227        | \$400,000 12/7/2011  |
| La Jolla Blvd # A204     |     | 1   | 2        | 1224          | \$390,000             | 112        | \$380,000 12/12/2011 |
| Caminito Ameca           |     | 2   | 2        | 984           | \$369,900             | 6          | \$364,000 10/24/2011 |
| Via Marin # 39           |     | 2   | 3        | 1074          | \$365,000             | 44         | \$361,000 11/23/2011 |
| Via Mallorca # E         |     | 2   | 2        | 1387          | \$365,000             | 91         | \$355,000 10/28/2011 |
| Via Alicante # G         |     | 2   | 2        | 978           | \$362,500             | 218        | \$345,000 11/30/2011 |
| Gilman Dr # C            |     | 2   | 2        | 1097          | \$350,000             | 20         | \$336,000 10/25/2011 |
| La Jolla Blvd # 171      |     | 2   | 2        | 989           | \$344,900             | 89         | \$327,000 12/14/2011 |
| La Jolla Blvd # 342      |     | 1   | 1        | 713           | \$253,225             | 111        | \$248,000 11/23/2011 |
| Via Alicante # H         |     | 0   | 1        | 504           | \$229,000             | 42         | \$205,000 11/10/2011 |
| Via Mallorca # A         |     | 1   | 1        | 691           | \$199,900 - \$219,000 | 110        | \$192,500 11/10/2011 |
| Via Mallorca # 113       |     | 1   | 1        | 506           | \$178,000             | 70         | \$175,000 12/5/2011  |
| Via Mallorca # 130       |     | 1   | 1        | 506           | \$179,000             | 28         | \$160,000 10/21/2011 |
| Via Mallorca # 121       |     | 1   | 1        | 506           | \$159,900             | 15         | \$159,900 10/18/2011 |

**Rancho Bernardo, Santaluz, The Crosby****Total listed homes sold: 210**

| Address         | BRs | Bas | Est. SF. | Asking Price* | DOM**       | Sold Price | Escrow Closed          |
|-----------------|-----|-----|----------|---------------|-------------|------------|------------------------|
| Northern Lights |     | 5   | 6        | 8859          | \$3,495,000 | 211        | \$3,050,000 11/14/2011 |
| Montien Rd      |     | 5   | 6        | 6337          | \$2,495,000 | 78         | \$2,100,000 11/30/2011 |

**Rancho Bernardo, Santaluz, The Crosby Cont'd**

| Address              | BRs | Bas | Est. SF. | Asking Price*             | DOM** | Sold Price  | Escrow Closed |
|----------------------|-----|-----|----------|---------------------------|-------|-------------|---------------|
| Illuminado           | 4   | 6   | 5190     | \$2,099,000               | 244   | \$1,975,000 | 11/30/2011    |
| N Rising River Pl N  | 5   | 5   | 4491     | \$1,575,000 - \$1,775,000 | 51    | \$1,483,575 | 11/30/2011    |
| Winecreek Rd         | 5   | 6   | 5106     | \$1,499,000               | 4     | \$1,430,000 | 11/30/2011    |
| Entrada Lazanja      | 6   | 7   | 4731     | \$1,325,000               | 34    | \$1,290,000 | 12/5/2011     |
| LA MANTANZA          | 5   | 5   | 5481     | \$1,299,000               | 20    | \$1,200,000 | 12/1/2011     |
| La Mantanza          | 5   | 5   | 5481     | \$1,150,000               | 256   | \$1,145,000 | 11/30/2011    |
| Jube Wright Ct       | 4   | 5   | 3951     | \$1,150,000 - \$1,250,000 | 42    | \$1,100,000 | 11/14/2011    |
| Tallow Tree Ln       | 5   | 6   | 4790     | \$1,075,000               | 143   | \$1,075,000 | 11/2/2011     |
| Entrada Lazanja      | 5   | 5   | 3990     | \$1,199,000               | 14    | \$1,065,000 | 10/31/2011    |
| Briza Placida        | 3   | 4   | 3851     | \$1,098,000               | 138   | \$1,025,000 | 10/31/2011    |
| Palomino Valley Rd   | 5   | 5   | 4632     | \$899,000 - \$979,000     | 59    | \$950,000   | 11/7/2011     |
| Polvera Wy           | 5   | 4   | 4247     | \$1,035,000 - \$1,095,000 | 118   | \$910,000   | 11/8/2011     |
| Garden Ct            | 3   | 3   | 3323     | \$945,000                 | 41    | \$899,990   | 12/1/2011     |
| Harvest View Wy      | 5   | 5   | 4403     | \$890,000                 | 77    | \$890,000   | 10/31/2011    |
| La Alberca Ave       | 6   | 3   | 3541     | \$879,800                 | 8     | \$879,800   | 11/7/2011     |
| Polvera Ave          | 4   | 6   | 4448     | \$893,000                 | 225   | \$870,000   | 11/10/2011    |
| Run Of The Knolls    | 4   | 4   | 2900     | \$830,000                 | 101   | \$830,000   | 11/21/2011    |
| Deer Ridge Rd        | 5   | 5   | 4053     | \$840,000                 | 87    | \$820,000   | 11/3/2011     |
| Santaluz Village E   | 3   | 3   | 2248     | \$839,900                 | 35    | \$800,000   | 12/14/2011    |
| Herrington Wy        | 4   | 4   | 3437     | \$795,990                 | 133   | \$795,990   | 11/29/2011    |
| Cayenne Ridge Rd     | 5   | 5   | 3733     | \$798,000 - \$828,000     | 20    | \$790,000   | 10/21/2011    |
| Mirasol Dr           | 3   | 3   | 2583     | \$799,000                 | 56    | \$780,000   | 12/1/2011     |
| Polvera Wy           | 4   | 3   | 2878     | \$775,000                 | 4     | \$775,000   | 11/18/2011    |
| Lower Scarborough Ct | 4   | 3   | 2772     | \$797,765                 | 23    | \$773,600   | 11/29/2011    |
| Paseo De Linda       | 5   | 5   | 4414     | \$799,000                 | 253   | \$750,000   | 11/15/2011    |
| Russet St            | 3   | 3   | 2476     | \$739,000                 | 78    | \$715,000   | 12/5/2011     |
| Via Montenero        | 5   | 3   | 3059     | \$708,900                 | 49    | \$708,900   | 11/30/2011    |
| Ralph's Ranch Rd     | 5   | 4   | 3262     | \$709,064                 | 48    | \$708,000   | 12/14/2011    |
| Via Firul            | 5   | 3   | 2665     | \$695,000                 | 7     | \$705,100   | 10/21/2011    |
| El Caballo Ave       | 4   | 3   | 3407     | \$699,000 - \$749,000     | 13    | \$695,000   | 10/26/2011    |
| Glen Aspen Dr        | 4   | 4   | 3185     | \$699,000                 | 210   | \$680,000   | 10/28/2011    |
| Palito Ct            | 4   | 5   | 3483     | \$709,000                 | 74    | \$668,000   | 12/9/2011     |
| Fair Hill            | 4   | 3   | 2964     | \$663,900                 | 24    | \$663,900   | 12/13/2011    |
| Teal Stone Ct        | 4   | 3   | 2679     | \$659,880                 | 72    | \$659,880   | 11/7/2011     |
| Ralphs Ranch Rd      | 4   | 5   | 3224     | \$659,900 - \$679,900     | 53    | \$650,000   | 10/18/2011    |
| Los Rosales St       | 5   | 3   | 2692     | \$699,000 - \$719,000     | 22    | \$650,000   | 12/6/2011     |
| Mil Pitrero Rd       | 5   | 3   | 2541     | \$625,000 - \$675,000     | 9     | \$644,000   | 11/22/2011    |
| Lone Quail Rd        | 5   | 4   | 3182     | \$635,000 - \$675,888     | 57    | \$640,000   | 12/14/2011    |
| 4s Ranch Pkwy N      | 5   | 6   | 3252     | \$639,000                 | 181   | \$639,000   | 12/9/2011     |
| Wessex St            | 4   | 3   | 3236     | \$649,000 - \$679,000     | 14    | \$635,000   | 11/11/2011    |
| Palomino Mesa Rd     | 5   | 3   | 3273     | \$631,000                 | 231   | \$631,000   | 10/18/2011    |
| Abra Dr              | 5   | 3   | 2444     | \$650,000                 | 34    | \$630,000   | 10/21/2011    |
| Aspen View Dr        | 5   | 3   | 2659     | \$649,000                 | 31    | \$630,000   | 12/2/2011     |
| Fox Meadow Rd        | 5   | 3   | 3302     | \$625,000                 | 70    | \$625,000   | 11/16/2011    |
| Silver Crest Dr      | 5   | 4   | 2733     | \$625,000                 | 229   | \$615,000   | 11/3/2011     |
| Via Montenero        | 4   | 3   | 2460     | \$609,078                 | 58    | \$614,000   | 11/4/2011     |
| Concord Ridge Ter    | 4   | 4   | 3005     | \$610,000                 | 280   | \$610,000   | 10/31/2011    |
| Tradition St         | 4   | 3   | 1988     | \$619,000                 | 5     | \$608,000   | 12/6/2011     |
| Pennacook Ct         | 4   | 3   | 2575     | \$598,400 - \$639,400     | 104   | \$585,000   | 11/4/2011     |
| Kismet Rd            | 4   | 3   | 2101     | \$580,000                 | 25    | \$580,000   | 11/29/2011    |
| Locksley St          | 5   | 3   | 2861     | \$589,000 - \$614,900     | 36    | \$575,000   | 12/14/2011    |
| Breezeway Pl         | 4   | 3   | 2427     | \$574,900                 | 21    | \$574,900   | 11/10/2011    |
| Aspen View Dr        | 4   | 3   | 2541     | \$570,000                 | 137   | \$570,000   | 11/14/2011    |
| Paseo Del Sur        | 4   | 3   | 2623     | \$550,000 - \$565,000     | 92    | \$565,000   | 12/14/2011    |

**Rancho Bernardo, Santaluz, The Crosby Cont'd**

| Address                | BRs | Bas | Est. SF. | Asking Price*         | DOM** | Sold Price | Escrow Closed |
|------------------------|-----|-----|----------|-----------------------|-------|------------|---------------|
| New Park Terrace       | 4   | 3   | 2465     | \$550,000 - \$575,000 | 148   | \$560,000  | 11/11/2011    |
| Locksley St            | 4   | 2   | 2110     | \$570,000             | 71    | \$557,000  | 11/2/2011     |
| Fernando Dr            | 4   | 3   | 2646     | \$580,000             | 29    | \$555,000  | 12/5/2011     |
| Springside Rd          | 4   | 3   | 1982     | \$549,900 - \$569,000 | 117   | \$549,900  | 10/18/2011    |
| Lewiston St            | 3   | 3   | 1943     | \$549,000             | 59    | \$547,238  | 10/31/2011    |
| Capewood Ln            | 3   | 3   | 1996     | \$565,000             | 8     | \$545,000  | 11/23/2011    |
| Via Corsini            | 4   | 3   | 2139     | \$539,900             | 9     | \$539,000  | 12/8/2011     |
| Wild Orchid Wy         | 4   | 3   | 2334     | \$499,000 - \$538,900 | 16    | \$538,900  | 11/9/2011     |
| Garden Path Dr         | 4   | 3   | 2334     | \$550,000 - \$569,000 | 85    | \$538,888  | 10/21/2011    |
| Briardale Wy           | 4   | 3   | 1769     | \$559,900             | 7     | \$538,000  | 10/20/2011    |
| Bristol Ridge Ter      | 3   | 3   | 1930     | \$570,000             | 218   | \$530,000  | 11/29/2011    |
| Ambrose Ln             | 4   | 3   | 2317     | \$524,900 - \$539,900 | 29    | \$530,000  | 12/7/2011     |
| Camino San Thomas      | 4   | 3   | 2334     | \$554,800             | 203   | \$528,000  | 11/4/2011     |
| Caldas De Reyes        | 3   | 2   | 1969     | \$529,000             | 57    | \$522,000  | 10/25/2011    |
| Stoney Gate Pl         | 3   | 3   | 1949     | \$539,000             | 59    | \$519,000  | 11/4/2011     |
| Calma Ct               | 5   | 3   | 2275     | \$550,000             | 43    | \$518,000  | 10/21/2011    |
| Royal Birkdale Row # C | 4   | 3   | 1939     | \$549,900             | 82    | \$515,000  | 11/23/2011    |
| Concord Ridge Ter      | 3   | 3   | 1961     | \$528,900             | 75    | \$515,000  | 11/23/2011    |
| Utopia Wy              | 5   | 3   | 2248     | \$539,000             | 104   | \$510,000  | 12/2/2011     |
| Plumeria Ln            | 3   | 3   | 2112     | \$499,000 - \$549,900 | 183   | \$510,000  | 12/14/2011    |
| Avenida De Los Lobos   | 4   | 3   | 1931     | \$499,900 - \$524,900 | 55    | \$507,000  | 10/20/2011    |
| Tesoro Dr              | 3   | 2   | 1993     | \$525,000             | 58    | \$505,000  | 12/6/2011     |
| Tesoro Ct              | 3   | 2   | 1780     | \$499,000 - \$519,900 | 118   | \$502,000  | 10/19/2011    |
| Avenida Sivrita        | 4   | 3   | 2041     | \$515,000             | 174   | \$500,000  | 10/24/2011    |
| Avenida De Los Lobos   | 4   | 3   | 1931     | \$499,000 - \$519,900 | 72    | \$500,000  | 11/8/2011     |
| Briardale Wy           | 3   | 3   | 1835     | \$495,000             | 63    | \$495,000  | 12/6/2011     |
| Via San Lorenzo        | 3   | 3   | 2254     | \$490,000             | 281   | \$490,000  | 11/22/2011    |
| Hoydale Row            | 3   | 3   | 2141     | \$489,900             | 39    | \$490,000  | 11/23/2011    |
| Caminito Balata        | 2   | 2   | 1597     | \$496,000             | 111   | \$483,000  | 11/15/2011    |
| Gabilan Rd             | 3   | 2   | 1475     | \$474,900 - \$484,900 | 48    | \$480,000  | 10/19/2011    |
| Francisco Dr           | 5   | 3   | 2096     | \$479,000             | 163   | \$480,000  | 11/22/2011    |
| AGUAMIEL ROAD          | 3   | 2   | 1792     | \$479,000             | 5     | \$475,000  | 11/9/2011     |
| Abundante St           | 3   | 3   | 1809     | \$474,900             | 72    | \$474,900  | 10/28/2011    |
| Mountain Pass Rd       | 3   | 3   | 1750     | \$529,000             | 90    | \$470,000  | 10/26/2011    |
| Alcalde Ct             | 3   | 2   | 1792     | \$445,000 - \$475,000 | 12    | \$465,000  | 11/16/2011    |
| Pacato Cir S           | 4   | 2   | 1849     | \$499,000             | 76    | \$464,000  | 12/2/2011     |
| Cornwallis Sq          | 3   | 3   | 2026     | \$449,000             | 64    | \$460,000  | 11/18/2011    |
| Pebble Brook Ln        | 3   | 3   | 1612     | \$465,000             | 8     | \$460,000  | 12/9/2011     |
| Calloway Dr            | 3   | 3   | 2131     | \$479,100             | 105   | \$455,200  | 12/15/2011    |
| Turtleback Lane        | 3   | 2   | 1564     | \$475,000             | 29    | \$455,000  | 11/16/2011    |
| Ferncrest Pl           | 3   | 2   | 1565     | \$451,000             | 169   | \$451,000  | 11/17/2011    |
| Tallus Gln             | 3   | 3   | 2181     | \$449,000             | 72    | \$450,000  | 11/21/2011    |
| Old Stonefield Chase   | 2   | 3   | 1643     | \$452,742             | 82    | \$445,771  | 10/31/2011    |
| Alacran Ct             | 3   | 3   | 2294     | \$450,000             | 143   | \$440,000  | 10/28/2011    |
| Cotorro Rd             | 4   | 2   | 1946     | \$452,000             | 160   | \$435,350  | 11/23/2011    |
| Via Tarifa             | 2   | 2   | 1738     | \$449,000 - \$489,900 | 41    | \$433,875  | 11/29/2011    |
| Caminito Aire Puro     | 3   | 2   | 1586     | \$439,000             | 95    | \$430,000  | 11/4/2011     |
| Avenida Nobleza        | 3   | 2   | 1523     | \$429,900             | 19    | \$429,900  | 11/30/2011    |
| Whitcomb Wy # 123      | 3   | 3   | 1642     | \$419,000 - \$439,000 | 26    | \$425,000  | 11/29/2011    |
| Royal Lytham Row       | 3   | 3   | 1698     | \$420,000             | 86    | \$420,000  | 12/5/2011     |
| Shelborne St # 42      | 3   | 3   | 1642     | \$399,000             | 112   | \$400,000  | 11/9/2011     |
| Caminito Pasadero      | 3   | 3   | 1606     | \$399,000 - \$449,000 | 134   | \$399,000  | 11/29/2011    |
| Lomica Dr              | 2   | 2   | 1770     | \$409,900             | 117   | \$393,000  | 11/8/2011     |
| Plaza De La Rosa       | 2   | 2   | 1770     | \$375,000 - \$425,000 | 56    | \$390,200  | 10/20/2011    |

**Rancho Bernardo, Santaluz, The Crosby Cont'd**

| Address                  | BRs | Bas | Est. SF. | Asking Price*         | DOM** | Sold Price | Escrow Closed |
|--------------------------|-----|-----|----------|-----------------------|-------|------------|---------------|
| Gettysburg Dr            | 3   | 3   | 1310     | \$370,700             | 61    | \$380,000  | 10/19/2011    |
| Mesto Dr                 | 2   | 2   | 1770     | \$389,000             | 0     | \$380,000  | 11/16/2011    |
| Bernardo Oaks Dr         | 3   | 2   | 1584     | \$395,000             | 56    | \$380,000  | 11/17/2011    |
| Shelborne St # 44        | 3   | 3   | 1428     | \$374,900             | 53    | \$373,000  | 10/31/2011    |
| Hollingsworth Wy         | 3   | 3   | 1455     | \$369,900             | 1     | \$370,000  | 10/31/2011    |
| Caldas De Reyes          | 3   | 2   | 1708     | \$379,000             | 202   | \$369,000  | 11/10/2011    |
| Caminito Dosamantes      | 2   | 2   | 1597     | \$379,900             | 142   | \$368,000  | 11/23/2011    |
| Callado Rd               | 2   | 2   | 1489     | \$375,000             | 84    | \$365,000  | 11/4/2011     |
| Avenida Venusto # 1      | 3   | 3   | 1823     | \$339,000 - \$379,000 | 13    | \$365,000  | 11/16/2011    |
| Hutchins Landing # 99    | 3   | 3   | 1450     | \$363,990             | 33    | \$360,000  | 10/31/2011    |
| Paseo Lucido # D         | 3   | 2   | 1449     | \$360,000             | 119   | \$360,000  | 11/1/2011     |
| Marymont Pl              | 3   | 2   | 1737     | \$355,000 - \$370,000 | 325   | \$355,000  | 10/18/2011    |
| Relindo Dr S             | 2   | 2   | 1770     | \$350,000             | 126   | \$350,000  | 10/25/2011    |
| Camino Bello Mar # 1     | 2   | 2   | 1356     | \$383,000             | 12    | \$350,000  | 11/4/2011     |
| New Rochelle Wy # 77     | 2   | 3   | 1484     | \$349,000 - \$355,000 | 83    | \$350,000  | 11/29/2011    |
| Creekview Dr             | 3   | 3   | 1335     | \$349,900             | 78    | \$345,000  | 12/2/2011     |
| Via Fiesta # 3           | 3   | 3   | 1444     | \$360,700             | 55    | \$345,000  | 12/14/2011    |
| EVENING CREEK Dr S # 35  | 3   | 3   | 1447     | \$339,900 - \$349,900 | 3     | \$344,900  | 11/17/2011    |
| Matinal Cir              | 2   | 3   | 1444     | \$349,400             | 31    | \$342,000  | 10/28/2011    |
| Avenida Villaha # 82     | 3   | 2   | 1622     | \$349,000             | 60    | \$320,000  | 11/9/2011     |
| GABARDA Rd               | 2   | 2   | 1450     | \$321,000             | 34    | \$315,000  | 11/22/2011    |
| Roca Dr                  | 2   | 2   | 1402     | \$315,000             | 136   | \$310,000  | 12/15/2011    |
| Bellota Dr               | 2   | 2   | 1200     | \$299,000 - \$329,000 | 23    | \$308,000  | 12/7/2011     |
| Tivoli Park Row # 5      | 2   | 2   | 1341     | \$309,900             | 50    | \$307,655  | 12/1/2011     |
| Royal Birkdale Row # 403 | 2   | 2   | 1172     | \$324,900             | 83    | \$304,484  | 10/20/2011    |
| Caminito Canasto         | 3   | 2   | 1517     | \$299,000 - \$324,900 | 41    | \$302,000  | 10/25/2011    |
| Savannah Creek Dr # 273  | 3   | 2   | 1227     | \$300,000             | 171   | \$300,000  | 11/23/2011    |
| Lomica Dr                | 2   | 2   | 1450     | \$299,900             | 53    | \$299,000  | 11/30/2011    |
| Acena Dr                 | 2   | 2   | 1197     | \$295,000             | 49    | \$294,900  | 10/26/2011    |
| Tivoli Park # 3          | 2   | 2   | 1076     | \$295,000             | 8     | \$289,000  | 12/13/2011    |
| Provencal Pl             | 2   | 2   | 1068     | \$294,000             | 34    | \$285,000  | 11/10/2011    |
| HORADO Rd                | 2   | 2   | 1375     | \$293,000             | 19    | \$282,000  | 12/2/2011     |
| Via Moura                | 3   | 2   | 1471     | \$295,000             | 58    | \$281,000  | 11/4/2011     |
| Sarape Dr                | 2   | 2   | 1314     | \$297,000             | 42    | \$280,000  | 12/8/2011     |
| Via Marchena             | 2   | 2   | 1467     | \$311,363             | 35    | \$280,000  | 12/8/2011     |
| Tivoli Park Row # 3      | 2   | 2   | 1076     | \$298,900             | 130   | \$275,000  | 10/31/2011    |
| Caminito Campana         | 3   | 2   | 1434     | \$298,900             | 18    | \$275,000  | 12/9/2011     |
| Horado Rd                | 2   | 2   | 1197     | \$285,000             | 7     | \$270,000  | 11/8/2011     |
| VIA MOURA                | 2   | 2   | 1328     | \$279,900             | 36    | \$270,000  | 11/15/2011    |
| PASTORAL Rd              | 2   | 2   | 1402     | \$299,000             | 55    | \$270,000  | 11/16/2011    |
| Paseo Lucido # 155       | 2   | 2   | 1255     | \$274,900             | 117   | \$270,000  | 11/18/2011    |
| Evening Creek Dr S # 34  | 2   | 3   | 1185     | \$269,000             | 20    | \$269,000  | 11/10/2011    |
| Caminito Canasto         | 3   | 2   | 1355     | \$259,000             | 17    | \$267,000  | 10/28/2011    |
| Springbrook Dr # B       | 2   | 2   | 1132     | \$275,000             | 139   | \$260,000  | 11/22/2011    |
| Caminito Pasadero # 429  | 3   | 2   | 1222     | \$250,000             | 421   | \$258,500  | 12/15/2011    |
| Creekview Dr # 136       | 2   | 2   | 1148     | \$249,900             | 230   | \$255,000  | 10/21/2011    |
| Avenida Venusto # 20     | 3   | 2   | 1296     | \$275,000             | 17    | \$254,000  | 10/21/2011    |
| Serafina Ln # 53         | 2   | 2   | 1092     | \$249,000             | 7     | \$250,000  | 10/24/2011    |
| Elisa Ln # 220           | 2   | 2   | 956      | \$240,000             | 101   | \$248,000  | 10/17/2011    |
| Caminito Cantilena # 333 | 2   | 2   | 1140     | \$249,000 - \$264,000 | 43    | \$248,000  | 11/30/2011    |
| Corte Huasco Ave # 67    | 3   | 2   | 1350     | \$288,000             | 285   | \$247,640  | 11/7/2011     |
| Caminito Masada          | 3   | 2   | 1355     | \$258,000             | 81    | \$245,000  | 12/6/2011     |
| Fiorenza Ln # 235        | 2   | 2   | 956      | \$234,900             | 26    | \$245,000  | 12/13/2011    |
| Paseo Del Verano         | 2   | 2   | 1431     | \$258,000             | 35    | \$240,000  | 12/8/2011     |

### Rancho Bernardo, Santaluz, The Crosby Cont'd

| Address                  | BRs | Bas | Est. SF. | Asking Price*         | DOM** | Sold Price | Escrow Closed |
|--------------------------|-----|-----|----------|-----------------------|-------|------------|---------------|
| Caminito Cantilena # 140 | 2   | 2   | 1056     | \$244,000 - \$259,000 | 15    | \$239,000  | 11/1/2011     |
| Caminito Cantilena # 186 | 2   | 2   | 1140     | \$250,000             | 31    | \$235,000  | 10/28/2011    |
| CAMINITO CANTILENA # 147 | 2   | 2   | 1140     | \$235,000             | 149   | \$233,000  | 12/6/2011     |
| Alva Rd # 3313           | 3   | 2   | 1232     | \$261,600             | 35    | \$230,000  | 10/31/2011    |
| Caminito Cantilena # 200 | 2   | 2   | 1056     | \$234,900             | 16    | \$230,000  | 11/29/2011    |
| Paseo Lucido # 140       | 2   | 2   | 1217     | \$225,000 - \$250,000 | 105   | \$225,000  | 11/23/2011    |
| Avenida Venusto # 36     | 2   | 2   | 1271     | \$240,000             | 106   | \$215,000  | 10/31/2011    |
| Ashburton Rd             | 2   | 2   | 1209     | \$215,000             | 235   | \$215,000  | 11/23/2011    |
| Caminito Cantilena # 264 | 2   | 2   | 1056     | \$208,000             | 166   | \$215,000  | 11/28/2011    |
| Caminito Pinero # 185    | 2   | 2   | 1080     | \$215,000             | 37    | \$215,000  | 11/30/2011    |
| Caminito Pinero # 198    | 2   | 2   | 1080     | \$199,000 - \$225,000 | 38    | \$215,000  | 12/8/2011     |
| Avenida De Los Lobos # H | 3   | 2   | 1230     | \$214,900             | 42    | \$212,000  | 11/17/2011    |
| Avenida De Los Lobos # D | 3   | 2   | 1230     | \$210,000             | 12    | \$210,000  | 11/29/2011    |
| Poblado Rd               | 2   | 2   | 1116     | \$226,720             | 51    | \$205,000  | 12/7/2011     |
| Caminito Ronaldo # 225   | 2   | 2   | 1080     | \$189,000             | 22    | \$200,000  | 10/28/2011    |
| Rancho Bernardo Rd # H   | 2   | 2   | 1040     | \$199,000 - \$219,000 | 83    | \$200,000  | 11/17/2011    |
| Sabre Hill Dr # 328      | 2   | 2   | 904      | \$199,900             | 13    | \$198,000  | 12/9/2011     |
| ALVA ROAD # 1522         | 2   | 2   | 968      | \$195,000             | 139   | \$190,000  | 11/1/2011     |
| Corte Sabio # 4208       | 2   | 2   | 1134     | \$185,000             | 125   | \$189,000  | 11/18/2011    |
| Wimberly Sq # 24         | 2   | 2   | 907      | \$190,000             | 10    | \$185,000  | 10/28/2011    |
| Alva Rd # 2412           | 2   | 2   | 968      | \$185,000             | 247   | \$185,000  | 10/28/2011    |
| Alva Rd # 1511           | 2   | 2   | 968      | \$185,000             | 114   | \$185,000  | 11/18/2011    |
| Avenida De Los Lobos # C | 3   | 2   | 1230     | \$162,900             | 158   | \$180,000  | 10/27/2011    |
| Avenida Venusto # A      | 2   | 2   | 1230     | \$179,900             | 53    | \$180,000  | 10/28/2011    |
| Matinal Cir              | 2   | 2   | 1044     | \$180,000             | 34    | \$180,000  | 12/9/2011     |
| Santiago Rd W # 145      | 2   | 2   | 1120     | \$175,000             | 3     | \$178,000  | 10/28/2011    |
| Oaks North Dr # 134      | 2   | 2   | 1016     | \$184,900             | 27    | \$176,000  | 11/30/2011    |
| Rancho Bernardo Rd # B   | 2   | 2   | 1091     | \$189,900             | 61    | \$166,000  | 12/1/2011     |
| Rancho Bernardo Rd # B   | 2   | 2   | 1091     | \$174,995             | 36    | \$165,000  | 11/22/2011    |
| Corte Sabio # 5209       | 1   | 1   | 860      | \$160,000             | 2     | \$160,000  | 11/3/2011     |
| Caminito Cantilena # 156 | 1   | 1   | 716      | \$155,000 - \$175,000 | 86    | \$160,000  | 12/9/2011     |
| Rancho Bernardo Rd # B   | 2   | 1   | 914      | \$159,900             | 21    | \$152,500  | 10/28/2011    |
| W Bernardo Dr # 208      | 2   | 2   | 955      | \$169,000             | 127   | \$150,000  | 12/9/2011     |
| Avenida Venusto # 226    | 1   | 1   | 708      | \$154,900             | 60    | \$148,000  | 10/28/2011    |
| Rancho Bernardo Rd # A   | 2   | 2   | 924      | \$165,000             | 181   | \$148,000  | 11/15/2011    |
| W Bernardo Dr # 104      | 2   | 2   | 944      | \$149,900             | 139   | \$145,800  | 11/30/2011    |
| Avenida Venusto # 160    | 1   | 1   | 708      | \$141,269             | 98    | \$141,269  | 11/29/2011    |
| Avenida Venusto # 158    | 1   | 1   | 708      | \$139,900             | 42    | \$140,000  | 12/9/2011     |
| Rancho Bernardo #B Rd    | 2   | 2   | 924      | \$139,900             | 45    | \$139,000  | 11/4/2011     |
| Alva Rd # 1425           | 1   | 1   | 745      | \$139,900             | 39    | \$135,000  | 11/28/2011    |
| Alva Rd # 1226           | 1   | 1   | 745      | \$133,000             | 119   | \$133,000  | 11/22/2011    |
| Meandro Dr               | 1   | 1   | 765      | \$139,900             | 24    | \$132,000  | 10/31/2011    |
| Wimberly Sq # 19         | 1   | 1   | 561      | \$125,000             | 16    | \$130,000  | 11/2/2011     |
| Sabre Hill Dr # 283      | 1   | 1   | 581      | \$125,000             | 10    | \$130,000  | 11/10/2011    |
| Avenida De Los Lobos # B | 1   | 1   | 756      | \$134,500             | 39    | \$128,000  | 10/18/2011    |
| Sabre Hill Dr # 288      | 1   | 1   | 581      | \$124,900             | 22    | \$119,000  | 10/27/2011    |

### Solana Beach, Encinitas

#### Total listed homes sold: 128

| Address           | BRs | Bas | Est. SF. | Asking Price*             | DOM** | Sold Price  | Escrow Closed |
|-------------------|-----|-----|----------|---------------------------|-------|-------------|---------------|
| Camino Del Rancho | 2   | 2   | 1410     | \$2,500,000 - \$2,999,876 | -5    | \$2,100,000 | 12/9/2011     |
| S Granados Ave    | 5   | 4   | 3056     | \$1,995,000 - \$2,095,000 | 5     | \$2,000,000 | 12/8/2011     |
| N Rios Ave        | 3   | 4   | 3816     | \$1,950,000               | 17    | \$1,736,600 | 10/27/2011    |

**Solana Beach, Encinitas Cont'd**

| Address                       | BRs | Bas | Est. SF. | Asking Price* | DOM** | Sold Price                | Escrow Closed  |
|-------------------------------|-----|-----|----------|---------------|-------|---------------------------|----------------|
| S Granados Ave                |     | 4   | 3        | 2927          |       | \$1,875,000               | 94 12/12/2011  |
| N Rios Ave                    |     | 5   | 6        | 4645          |       | \$1,795,000               | 204 11/2/2011  |
| N Rios Ave                    |     | 6   | 7        | 4595          |       | \$1,649,000               | 55 12/6/2011   |
| Gascony Rd                    |     | 4   | 4        | 4826          |       | \$1,695,000               | 218 11/9/2011  |
| LONE JACK ROAD (OFF ROAD)     |     | 4   | 4        | 4230          |       | \$1,495,000               | 84 12/8/2011   |
| Teten                         |     | 5   | 4        | 4737          |       | \$1,495,000               | 59 12/1/2011   |
| Bumann Rd                     |     | 4   | 4        | 5100          |       | \$1,427,000 - \$1,497,000 | 5 12/14/2011   |
| Western Springs Rd            |     | 5   | 5        | 4351          |       | \$1,499,000               | 63 12/14/2011  |
| Andrew Ave                    |     | 4   | 4        | 3313          |       | \$1,375,000 - \$1,450,000 | 16 12/7/2011   |
| Spanish Bay Ct                |     | 3   | 3        | 3285          |       | \$1,299,000 - \$1,399,000 | 54 12/8/2011   |
| Paxton Wy                     |     | 5   | 6        | 4927          |       | \$1,595,000 - \$1,695,000 | 149 11/30/2011 |
| Aryana Dr                     |     | 6   | 6        | 4320          |       | \$1,495,000               | 174 11/4/2011  |
| Fortuna Ranch Rd              |     | 4   | 4        | 4467          |       | \$1,250,000 - \$1,299,000 | 9 10/28/2011   |
| West Bluff Court Ct           |     | 5   | 4        | 3663          |       | \$1,325,000               | 3 10/24/2011   |
| Camino De Orchidia            |     | 5   | 5        | 4705          |       | \$1,350,000               | 50 10/20/2011  |
| Crete Ct                      |     | 5   | 6        | 4613          |       | \$1,295,000               | 2 12/14/2011   |
| Hummingbird Hill              |     | 5   | 6        | 5075          |       | \$1,295,000               | 54 10/20/2011  |
| Fortuna Ranch Rd              |     | 5   | 4        | 3538          |       | \$1,289,000               | 204 11/2/2011  |
| Neptune Ave                   |     | 2   | 1        | 864           |       | \$1,400,000               | 30 11/16/2011  |
| Loma Larga Dr                 |     | 4   | 5        | 4457          |       | \$1,200,000               | 108 11/28/2011 |
| Lynwood Dr                    |     | 5   | 6        | 5430          |       | \$1,239,000 - \$1,279,000 | 170 10/20/2011 |
| Glencrest Pl                  |     | 4   | 3        | 2300          |       | \$1,195,000               | 105 11/17/2011 |
| Dove Hollow Rd                |     | 4   | 5        | 5198          |       | \$1,200,000               | 183 12/14/2011 |
| E G St                        |     | 2   | 2        | 2050          |       | \$950,000 - \$1,050,000   | 7 10/28/2011   |
| Santa Victoria                |     | 3   | 3        | 2864          |       | \$1,149,000               | 89 11/22/2011  |
| Santa Florencia               |     | 5   | 3        | 3053          |       | \$1,148,000               | 123 10/31/2011 |
| Crete Ct                      |     | 4   | 4        | 3345          |       | \$1,175,000 - \$1,300,000 | 100 12/5/2011  |
| 3rd St                        |     | 4   | 3        | 2568          |       | \$1,095,000               | 50 11/15/2011  |
| S Cedros Ave                  |     | 3   | 3        | 2646          |       | \$1,199,000               | 153 12/14/2011 |
| Marview Ln                    |     | 3   | 2        | 1468          |       | \$1,195,000               | 33 10/26/2011  |
| Neptune Ave                   |     | 2   | 2        | 1286          |       | \$1,200,000               | 229 11/11/2011 |
| Summer Holly Ln               |     | 4   | 3        | 2706          |       | \$990,000 - \$1,050,000   | 91 11/4/2011   |
| RAVEAN Ct                     |     | 5   | 5        | 4271          |       | \$987,525                 | 133 10/27/2011 |
| Shasta Dr                     |     | 5   | 4        | 4543          |       | \$915,000                 | 125 12/8/2011  |
| San Ignacio                   |     | 2   | 3        | 2161          |       | \$825,000                 | 3 12/9/2011    |
| S Coast Highway 101 Hwy # 233 |     | 2   | 3        | 1797          |       | \$899,990 - \$924,990     | 17 11/23/2011  |
| W Solana Cir                  |     | 3   | 3        | 2122          |       | \$879,000 - \$903,070     | 172 11/28/2011 |
| Skyros Wy                     |     | 5   | 5        | 4613          |       | \$935,900                 | 25 11/14/2011  |
| Santa Luisa Dr                |     | 3   | 2        | 1775          |       | \$885,000                 | 10 11/4/2011   |
| La Veta Ave                   |     | 3   | 3        | 1764          |       | \$899,000                 | 13 12/9/2011   |
| Carolyn Place                 |     | 5   | 3        | 3200          |       | \$899,000                 | 61 11/16/2011  |
| Orpheus Ave                   |     | 4   | 3        | 2000          |       | \$799,000 - \$849,000     | 9 12/1/2011    |
| Santa Luisa Dr                |     | 3   | 2        | 2150          |       | \$885,000                 | 76 11/4/2011   |
| Skyros Wy                     |     | 5   | 5        | 3683          |       | \$849,900                 | 169 10/21/2011 |
| Sonrisa St                    |     | 4   | 3        | 2486          |       | \$825,000                 | 14 10/18/2011  |
| Glencrest Drive               |     | 4   | 3        | 2300          |       | \$849,000                 | 171 11/10/2011 |
| Phoebe St                     |     | 4   | 3        | 2638          |       | \$925,000 - \$999,000     | 10 12/7/2011   |
| WITHAM Rd                     |     | 4   | 2        | 1983          |       | \$789,000                 | 43 11/29/2011  |
| S Coast Highway 101 Hwy # 228 |     | 2   | 3        | 1348          |       | \$749,990                 | 3 11/10/2011   |
| STRATFORD Dr                  |     | 3   | 1        | 1476          |       | \$710,000                 | 3 11/3/2011    |
| Rancho Santa Fe Rd            |     | 3   | 2        | 1620          |       | \$699,777 - \$799,777     | 1 11/2/2011    |
| Nardo Ave S                   |     | 4   | 3        | 2526          |       | \$795,000                 | 26 11/7/2011   |
| Santa Hidalgo                 |     | 3   | 3        | 1650          |       | \$739,000                 | 27 11/4/2011   |
| Hymettus Ave                  |     | 3   | 2        | 1230          |       | \$725,000                 | 85 11/30/2011  |

## Solana Beach, Encinitas Cont'd

| Address                  | BRs | Bas | Est. SF. | Asking Price*         | DOM** | Sold Price | Escrow Closed |
|--------------------------|-----|-----|----------|-----------------------|-------|------------|---------------|
| San Patricio Dr          | 3   | 2   | 1646     | \$749,000             | 63    | \$705,000  | 10/18/2011    |
| Santa Victoria           | 3   | 2   | 1644     | \$710,000             | 42    | \$680,000  | 11/18/2011    |
| Buttercup Rd             | 4   | 3   | 2299     | \$650,000             | 10    | \$661,000  | 12/2/2011     |
| Alexandra Ln             | 4   | 3   | 2385     | \$649,900             | 82    | \$651,200  | 10/19/2011    |
| Alexandra Ln             | 4   | 3   | 2578     | \$649,900             | 25    | \$650,000  | 11/8/2011     |
| Meadow Vista Wy          | 3   | 3   | 1905     | \$699,000             | 34    | \$650,000  | 11/23/2011    |
| Condor Ct                | 4   | 2   | 1783     | \$649,000             | 80    | \$640,000  | 11/10/2011    |
| Brenna Ct                | 4   | 3   | 2242     | \$639,000             | 2     | \$639,000  | 12/15/2011    |
| Elmview Dr               | 3   | 2   | 1841     | \$629,000 - \$659,000 | 18    | \$633,100  | 10/28/2011    |
| Wandering Rd             | 4   | 3   | 2045     | \$654,900             | 35    | \$632,000  | 10/21/2011    |
| Monterey Vista Wy        | 4   | 3   | 2280     | \$639,000             | 8     | \$630,000  | 11/8/2011     |
| Sealane                  | 3   | 3   | 2010     | \$655,000             | 308   | \$630,000  | 12/14/2011    |
| Monterey Vista Wy        | 3   | 3   | 1784     | \$615,000             | 1     | \$615,000  | 12/12/2011    |
| E Solana Circle          | 2   | 2   | 1262     | \$630,000 - \$685,876 | 29    | \$611,000  | 12/2/2011     |
| Las Banderas Dr          | 3   | 3   | 1904     | \$610,000 - \$675,000 | 92    | \$610,000  | 11/18/2011    |
| Circle Park Ln           | 3   | 2   | 1487     | \$590,000             | 74    | \$570,000  | 11/30/2011    |
| Gascony Rd               | 3   | 2   | 1800     | \$580,000             | 85    | \$565,000  | 11/22/2011    |
| Playa Blanca             | 2   | 2   | 1155     | \$569,000             | 168   | \$555,000  | 10/26/2011    |
| Kennington Rd            | 3   | 2   | 1467     | \$599,000             | 92    | \$555,000  | 11/8/2011     |
| Pipes Ln                 | 4   | 3   | 1720     | \$580,000             | 74    | \$545,000  | 10/20/2011    |
| S Sierra Ave             | 3   | 3   | 1382     | \$569,500             | 16    | \$540,000  | 11/21/2011    |
| Oakbranch Dr             | 2   | 2   | 1319     | \$539,000             | 67    | \$535,000  | 11/4/2011     |
| Pacifica Pl              | 3   | 3   | 1792     | \$509,000 - \$539,000 | 18    | \$526,000  | 11/30/2011    |
| Avenida Esteban          | 4   | 3   | 2167     | \$525,000             | 156   | \$525,000  | 11/29/2011    |
| Village Center Dr        | 4   | 3   | 1986     | \$499,900 - \$534,900 | 13    | \$522,000  | 11/10/2011    |
| Monterey Pl              | 3   | 3   | 1792     | \$499,000 - \$549,000 | 15    | \$520,000  | 12/9/2011     |
| Del Mar Shores Ter # 46  | 2   | 2   | 1322     | \$524,995             | 44    | \$515,000  | 10/28/2011    |
| Monterey Pl              | 3   | 3   | 1633     | \$514,500             | 184   | \$513,000  | 11/4/2011     |
| Del Mar Shores Ter # 55  | 2   | 2   | 1184     | \$499,000 - \$539,000 | 42    | \$512,500  | 11/8/2011     |
| Countryhaven Rd          | 3   | 2   | 1601     | \$524,000             | 39    | \$510,000  | 12/15/2011    |
| Summerhill Ct            | 3   | 3   | 1745     | \$519,000             | 87    | \$505,000  | 12/12/2011    |
| Birchview Dr             | 3   | 2   | 1633     | \$535,000             | 17    | \$493,500  | 11/3/2011     |
| Village Run East         | 4   | 2   | 1266     | \$499,000 - \$509,000 | 88    | \$490,000  | 11/10/2011    |
| Nantucket Ct             | 2   | 2   | 1659     | \$499,000             | 50    | \$484,000  | 12/7/2011     |
| Viva Ct                  | 2   | 2   | 1444     | \$499,900             | 27    | \$475,000  | 10/28/2011    |
| Flair Encinitas Dr       | 3   | 2   | 1456     | \$479,000             | 133   | \$455,000  | 10/20/2011    |
| Rancho Santa Fe Rd       | 3   | 2   | 1530     | \$449,000             | 120   | \$450,000  | 10/28/2011    |
| Shadow Grove Wy          | 3   | 2   | 1325     | \$494,000             | 71    | \$440,000  | 10/17/2011    |
| Salina Cruz Ct           | 2   | 2   | 1344     | \$459,000             | 58    | \$440,000  | 12/8/2011     |
| N Coast Highway 101 # 28 | 2   | 2   | 1026     | \$426,000             | 83    | \$410,000  | 11/10/2011    |
| Edgefield Ln             | 3   | 3   | 1643     | \$415,900             | 18    | \$400,000  | 11/29/2011    |
| Rosebay Dr               | 2   | 1   | 1127     | \$399,000 - \$419,000 | 84    | \$400,000  | 11/29/2011    |
| Fraxinella St            | 2   | 1   | 827      | \$395,000             | 49    | \$395,000  | 10/27/2011    |
| Summer View Cir          | 2   | 3   | 1197     | \$381,000             | 557   | \$381,000  | 11/15/2011    |
| La Mirada Ave            | 3   | 2   | 1272     | \$380,000 - \$425,000 | 75    | \$380,000  | 11/10/2011    |
| Sweet Pea Pl             | 2   | 3   | 1088     | \$377,000             | 56    | \$376,000  | 11/14/2011    |
| Teaberry St              | 2   | 1   | 827      | \$389,000             | 129   | \$374,000  | 10/31/2011    |
| Rosebay Dr               | 2   | 1   | 781      | \$347,000             | 19    | \$347,000  | 10/18/2011    |
| Delphinium St            | 2   | 2   | 827      | \$345,000             | 0     | \$345,000  | 12/5/2011     |
| Kellington Pl            | 2   | 2   | 1056     | \$349,000             | 38    | \$339,500  | 11/22/2011    |
| Belle Meade Rd           | 2   | 2   | 1056     | \$337,900             | 13    | \$337,900  | 10/31/2011    |
| Red Barn Rd              | 3   | 2   | 1394     | \$339,000             | 59    | \$335,000  | 11/3/2011     |
| Via Mil Cumbres # 211    | 2   | 2   | 1186     | \$330,000             | 257   | \$333,000  | 12/9/2011     |
| Via De La Valle # E      | 1   | 1   | 860      | \$335,000             | 38    | \$315,000  | 10/28/2011    |

**Solana Beach, Encinitas Cont'd**

| Address                     | BRs | Bas | Est. SF. | Asking Price* | DOM**                 | Sold Price | Escrow Closed |            |
|-----------------------------|-----|-----|----------|---------------|-----------------------|------------|---------------|------------|
| Fairlee Dr                  |     | 3   | 2        | 1056          | \$315,000 - \$340,000 | 6          | \$315,000     | 10/28/2011 |
| Mangano Cir                 |     | 2   | 2        | 1011          | \$310,000             | 115        | \$310,000     | 12/15/2011 |
| Jayton Ln                   |     | 3   | 2        | 1056          | \$305,000 - \$310,000 | 0          | \$305,000     | 11/7/2011  |
| Gardendale Rd               |     | 3   | 2        | 1014          | \$306,700             | 31         | \$302,000     | 11/10/2011 |
| JAYTON LANE Ln              |     | 2   | 2        | 936           | \$312,000             | 141        | \$299,975     | 11/30/2011 |
| Countrywood Ln              |     | 3   | 2        | 1014          | \$299,000             | 90         | \$299,000     | 12/15/2011 |
| Mangano Cir                 |     | 2   | 2        | 900           | \$269,900 - \$284,900 | 96         | \$284,900     | 12/15/2011 |
| W Glaucus St # D            |     | 1   | 1        | 635           | \$259,900             | 322        | \$245,000     | 11/18/2011 |
| Forestdale Dr               |     | 2   | 2        | 1056          | \$277,000             | 127        | \$240,000     | 11/10/2011 |
| Pleasantdale Dr             |     | 2   | 2        | 936           | \$245,000             | 132        | \$230,000     | 10/28/2011 |
| S El Camino Real # 202      |     | 2   | 1        | 810           | \$185,000             | 95         | \$185,000     | 11/16/2011 |
| S El Camino Real # J202     |     | 2   | 2        | 906           | \$199,000             | 0          | \$180,000     | 12/13/2011 |
| ENCINITAS BLVD # 201        |     | 2   | 1        | 1092          | \$182,900             | 77         | \$178,000     | 12/15/2011 |
| N El Camino Real Blvd # 140 |     | 2   | 1        | 960           | \$169,000             | 0          | \$164,500     | 10/21/2011 |
| S El Camino Real # 206      |     | 1   | 1        | 650           | \$168,000             | 30         | \$161,000     | 12/2/2011  |
| Rosebay Dr # 37             |     | 1   | 1        | 630           | \$149,900             | 74         | \$132,000     | 11/18/2011 |
| N El Camino Real # 10       |     | 2   | 2        | 1400          | \$57,500              | 127        | \$45,000      | 11/18/2011 |

**Carmel Valley****Total listed homes sold: 97**

| Address                  | BRs | Bas | Est. SF. | Asking Price* | DOM**                     | Sold Price | Escrow Closed |            |
|--------------------------|-----|-----|----------|---------------|---------------------------|------------|---------------|------------|
| Rancho Laguna Bend       |     | 5   | 7        | 9358          | \$3,575,000               | 161        | \$3,200,000   | 11/2/2011  |
| Rancho Sierra Bend (#48) |     | 4   | 6        | 5555          | \$2,495,000               | 44         | \$2,187,500   | 11/18/2011 |
| Rancho Verde Trl         |     | 5   | 7        | 6800          | \$2,445,000               | 93         | \$2,100,000   | 12/8/2011  |
| Caminito Vistana         |     | 5   | 6        | 5664          | \$2,095,000               | 517        | \$1,817,500   | 11/18/2011 |
| Caminito Stella          |     | 4   | 4        | 4258          | \$1,424,900               | 6          | \$1,425,000   | 10/24/2011 |
| MUSTANG RIDGE Dr         |     | 5   | 5        | 4111          | \$1,389,000               | 20         | \$1,420,000   | 11/30/2011 |
| Seagrove Cv              |     | 5   | 5        | 4144          | \$1,400,000               | 0          | \$1,400,000   | 11/15/2011 |
| Foxhound Wy              |     | 5   | 5        | 4111          | \$1,399,000               | 30         | \$1,375,000   | 10/27/2011 |
| Bayliss Ct               |     | 5   | 5        | 3708          | \$1,375,000               | 42         | \$1,250,000   | 11/1/2011  |
| Glenclyff Wy             |     | 6   | 5        | 3601          | \$1,299,000 - \$1,399,000 | 27         | \$1,230,000   | 10/19/2011 |
| Cherry Hill Dr           |     | 4   | 4        | 3505          | \$1,200,000 - \$1,295,000 | 12         | \$1,205,000   | 11/10/2011 |
| Hidden Dune Ct           |     | 4   | 4        | 3675          | \$1,279,888               | 54         | \$1,180,000   | 10/31/2011 |
| Ashley Falls Ct          |     | 5   | 5        | 4260          | \$1,199,000               | 45         | \$1,150,000   | 12/15/2011 |
| Sandown Wy               |     | 5   | 4        | 4167          | \$1,149,800               | 117        | \$1,138,000   | 12/13/2011 |
| CORTE ACUARIO            |     | 4   | 4        | 3275          | \$1,099,900               | 4          | \$1,080,000   | 11/21/2011 |
| Collins Ranch Ct         |     | 5   | 6        | 4884          | \$1,075,000               | 0          | \$1,040,000   | 10/27/2011 |
| Blazing Star Ln          |     | 4   | 4        | 3200          | \$1,088,000               | 405        | \$1,035,367   | 11/10/2011 |
| Montecito Gln            |     | 5   | 5        | 3922          | \$974,900                 | 18         | \$1,009,600   | 10/20/2011 |
| Finchley Ter             |     | 4   | 4        | 3169          | \$988,000                 | 11         | \$975,000     | 12/14/2011 |
| Foxhound Wy              |     | 5   | 5        | 4004          | \$999,900 - \$1,099,900   | 43         | \$970,000     | 12/6/2011  |
| Pearlman Wy              |     | 4   | 4        | 2904          | \$965,000                 | 16         | \$950,000     | 11/28/2011 |
| Aster Meadows Pl         |     | 4   | 3        | 2961          | \$979,000 - \$999,000     | 71         | \$950,000     | 12/9/2011  |
| Derrydown Wy             |     | 5   | 4        | 3476          | \$898,000                 | 9          | \$928,000     | 10/19/2011 |
| Torrey View Ct           |     | 4   | 4        | 2834          | \$948,000                 | 18         | \$920,000     | 11/16/2011 |
| Briarlake Woods Dr       |     | 4   | 3        | 2840          | \$894,000 - \$939,000     | 56         | \$896,000     | 10/25/2011 |
| Seabreeze Farms Dr       |     | 4   | 4        | 3200          | \$899,000 - \$949,000     | 17         | \$888,000     | 11/2/2011  |
| Ginger Glen Rd           |     | 4   | 4        | 3187          | \$920,000                 | 26         | \$882,500     | 11/7/2011  |
| Sandy Crest Ct           |     | 5   | 3        | 2969          | \$924,000                 | 38         | \$880,500     | 10/28/2011 |
| Corte Mar De Delfinas    |     | 4   | 3        | 2827          | \$896,000                 | 116        | \$875,000     | 10/26/2011 |
| Ginger Glen Rd           |     | 4   | 3        | 2961          | \$910,000                 | 20         | \$875,000     | 12/15/2011 |
| Brubaker Ct              |     | 5   | 3        | 2844          | \$898,000                 | 4          | \$870,000     | 12/15/2011 |
| Sunstone Pt              |     | 4   | 3        | 2516          | \$899,000                 | 49         | \$861,000     | 12/5/2011  |

**Carmel Valley Cont'd**

| Address                  | BRs | Bas | Est. SF. | Asking Price*         | DOM** | Sold Price | Escrow Closed |
|--------------------------|-----|-----|----------|-----------------------|-------|------------|---------------|
| SONOMA Pl                | 5   | 3   | 2725     | \$889,000             | 118   | \$860,000  | 11/16/2011    |
| Corbett Ct               | 4   | 4   | 3071     | \$875,000             | 98    | \$850,000  | 11/1/2011     |
| Mona Ln                  | 6   | 5   | 4009     | \$844,900             | 20    | \$825,000  | 10/28/2011    |
| Rosecroft Wy             | 5   | 4   | 3324     | \$849,000             | 210   | \$820,000  | 10/31/2011    |
| Brubaker Ct              | 3   | 3   | 2976     | \$825,000             | 229   | \$800,000  | 12/12/2011    |
| Briarlake Woods Dr       | 3   | 3   | 2259     | \$769,000 - \$789,000 | 1     | \$775,000  | 11/10/2011    |
| Via Talavera             | 5   | 4   | 3428     | \$875,000 - \$950,876 | 139   | \$770,000  | 11/9/2011     |
| Laurelcrest Dr           | 4   | 3   | 2402     | \$786,700             | 48    | \$765,200  | 10/28/2011    |
| Calle De La Siena        | 4   | 3   | 1898     | \$789,500             | 73    | \$765,000  | 11/16/2011    |
| Briarcrest Pl            | 4   | 3   | 2726     | \$764,900             | 193   | \$750,000  | 11/7/2011     |
| Manorgate Dr             | 4   | 3   | 2151     | \$798,600             | 7     | \$750,000  | 11/18/2011    |
| Steeple Chase Row        | 3   | 3   | 2851     | \$750,000 - \$799,000 | 157   | \$740,000  | 12/9/2011     |
| Shasta Daisy Trail Trl   | 5   | 3   | 2304     | \$758,000             | 75    | \$730,000  | 10/24/2011    |
| Cape Jewels Trl          | 4   | 3   | 2453     | \$750,000             | 50    | \$730,000  | 12/15/2011    |
| Campobello St            | 3   | 3   | 2350     | \$719,000 - \$734,000 | 4     | \$728,000  | 11/1/2011     |
| Mona Ln                  | 3   | 3   | 2712     | \$675,000             | 78    | \$710,000  | 11/30/2011    |
| Marker Rd                | 4   | 3   | 2712     | \$700,000 - \$750,000 | 71    | \$705,000  | 10/28/2011    |
| Calle Isabelino          | 4   | 3   | 2286     | \$690,000             | 99    | \$695,000  | 11/9/2011     |
| Brixton Pl               | 4   | 3   | 2163     | \$699,000             | 57    | \$678,000  | 11/1/2011     |
| Percy Ct                 | 4   | 3   | 2163     | \$715,000             | 155   | \$677,500  | 12/12/2011    |
| Ruette San Raphael       | 3   | 3   | 2372     | \$699,000             | 54    | \$675,000  | 12/15/2011    |
| Caminito Beso            | 4   | 3   | 2080     | \$659,000 - \$679,000 | 8     | \$660,000  | 10/25/2011    |
| Blue Dawn Trl            | 3   | 3   | 2376     | \$649,500             | 83    | \$640,000  | 11/1/2011     |
| TYNEBOURNE Cir           | 3   | 3   | 1785     | \$669,000             | 54    | \$635,000  | 11/17/2011    |
| Carmel Springs Wy        | 3   | 3   | 1738     | \$583,500             | 4     | \$600,000  | 11/17/2011    |
| Rancho Del Acacia Wy     | 4   | 4   | 2191     | \$599,900 - \$675,000 | 144   | \$585,000  | 10/28/2011    |
| Rancho Del Azaleas Wy    | 3   | 3   | 2007     | \$575,000             | 107   | \$560,000  | 11/10/2011    |
| Carmel Pointe            | 2   | 2   | 1236     | \$569,900             | 84    | \$558,000  | 10/28/2011    |
| Carmel Cape              | 3   | 3   | 1758     | \$629,000             | 166   | \$555,000  | 12/13/2011    |
| Carmel Country Rd # 37   | 3   | 3   | 1565     | \$548,000             | 32    | \$527,000  | 10/21/2011    |
| Carmel Creek Rd          | 3   | 3   | 1628     | \$526,000             | 49    | \$526,000  | 11/9/2011     |
| Jadestone Wy             | 3   | 3   | 1428     | \$530,000             | 205   | \$520,000  | 10/31/2011    |
| KIBBINGS ROAD            | 3   | 3   | 1604     | \$485,000             | 66    | \$460,000  | 11/17/2011    |
| W Jadestone              | 2   | 3   | 1428     | \$495,000             | 52    | \$455,000  | 11/15/2011    |
| Alora Pt                 | 3   | 3   | 1478     | \$449,000             | 8     | \$445,000  | 10/24/2011    |
| Via Holgura Rd           | 3   | 3   | 1413     | \$440,000             | 91    | \$440,000  | 12/14/2011    |
| Alora Pt                 | 3   | 3   | 1563     | \$429,000             | 50    | \$425,000  | 11/9/2011     |
| La Porta Pt              | 2   | 3   | 1476     | \$399,000 - \$429,000 | 71    | \$409,000  | 11/10/2011    |
| Via Nieve # 80           | 3   | 3   | 1217     | \$399,900 - \$419,900 | 129   | \$405,000  | 11/17/2011    |
| Carmel Creek Rd # 182    | 2   | 3   | 1326     | \$410,000             | 22    | \$400,000  | 11/10/2011    |
| Elijah Ct # 1028         | 3   | 2   | 1387     | \$399,000             | 60    | \$385,000  | 11/30/2011    |
| Tiverton Rd              | 2   | 3   | 1203     | \$394,875             | 71    | \$380,000  | 10/28/2011    |
| Tiverton Rd              | 2   | 3   | 1203     | \$375,000             | 76    | \$375,000  | 10/17/2011    |
| Pell Pl # 120            | 2   | 2   | 1052     | \$349,900             | 17    | \$355,000  | 11/4/2011     |
| VIA NIEVE # 68           | 2   | 1   | 1047     | \$350,000             | 7     | \$350,000  | 10/28/2011    |
| Caminito Carmel Landing  | 2   | 2   | 1066     | \$335,000             | 1     | \$350,000  | 11/10/2011    |
| Voyager Cir              | 2   | 2   | 1097     | \$339,000             | 120   | \$339,000  | 12/8/2011     |
| Carmel Country Rd # 100  | 2   | 3   | 1116     | \$315,000             | 24    | \$333,000  | 12/9/2011     |
| Carmel Country Rd # H306 | 2   | 2   | 1201     | \$365,000 - \$375,000 | 26    | \$330,000  | 12/13/2011    |
| Bernwood Pl # 45         | 2   | 2   | 950      | \$339,000             | 9     | \$325,000  | 11/4/2011     |
| Carmel Country Rd # 107  | 2   | 2   | 1201     | \$333,800             | 42    | \$320,000  | 11/4/2011     |
| Carmel Country Rd # 144  | 2   | 3   | 1091     | \$315,000             | 53    | \$309,000  | 10/24/2011    |
| Ruette Alliante # 165    | 2   | 2   | 944      | \$310,000             | 3     | \$300,000  | 11/18/2011    |
| Ruette Alliante # 140    | 2   | 2   | 944      | \$299,500             | 34    | \$299,000  | 10/18/2011    |

**Carmel Valley Cont'd**

| Address                 | BRs | Bas | Est. SF. | Asking Price* | DOM**                 | Sold Price | Escrow Closed |            |
|-------------------------|-----|-----|----------|---------------|-----------------------|------------|---------------|------------|
| Elijah Ct # 834         |     | 2   | 2        | 953           | \$289,000             | 10         | \$270,000     | 12/13/2011 |
| Ruette Alliante # 148   |     | 2   | 2        | 944           | \$299,900             | 227        | \$260,000     | 11/9/2011  |
| Caminito El Rincon # 40 |     | 2   | 2        | 944           | \$270,000             | 40         | \$253,000     | 12/8/2011  |
| Pell Pl # 215           |     | 1   | 1        | 900           | \$285,000             | 326        | \$250,000     | 11/23/2011 |
| Carmel Country Rd # 303 |     | 1   | 1        | 855           | \$244,900             | 15         | \$238,780     | 10/21/2011 |
| Carmel Vista Rd # 270   |     | 1   | 1        | 951           | \$239,900             | 27         | \$235,000     | 10/17/2011 |
| Carmel Country Rd # 303 |     | 1   | 1        | 855           | \$238,800             | 67         | \$233,000     | 12/13/2011 |
| Carmel Country Rd # 105 |     | 1   | 1        | 783           | \$220,000 - \$239,900 | 17         | \$230,000     | 11/10/2011 |
| Elijah Ct # 1011        |     | 1   | 1        | 777           | \$219,900             | 67         | \$212,000     | 10/19/2011 |
| Pell Pl # 114           |     | 1   | 1        | 748           | \$239,900             | 187        | \$200,000     | 12/9/2011  |
| Carmel Creek Rd # 86    |     | 1   | 1        | 638           | \$199,900             | 0          | \$197,000     | 12/13/2011 |

**Coronado****Total listed homes sold: 42**

| Address                 | BRs | Bas | Est. SF. | Asking Price* | DOM**                     | Sold Price | Escrow Closed |            |
|-------------------------|-----|-----|----------|---------------|---------------------------|------------|---------------|------------|
| H Ave                   |     | 6   | 5        | 3740          | \$2,595,000               | 199        | \$2,500,000   | 10/25/2011 |
| Alameda Blvd            |     | 5   | 6        | 5186          | \$2,495,000               | 164        | \$2,150,000   | 11/30/2011 |
| A Ave                   |     | 4   | 3        | 2700          | \$2,299,000               | 204        | \$2,050,000   | 11/18/2011 |
| Glorietta Blvd          |     | 3   | 3        | 3047          | \$1,899,000               | 39         | \$1,940,000   | 11/2/2011  |
| H Ave                   |     | 3   | 3        | 2556          | \$1,889,000 - \$2,089,000 | 112        | \$1,800,000   | 10/31/2011 |
| A Ave                   |     | 3   | 4        | 2956          | \$1,799,000               | 23         | \$1,601,000   | 12/13/2011 |
| Sandpiper Strand        |     | 4   | 6        | 3117          | \$1,599,000 - \$1,759,000 | 82         | \$1,520,000   | 10/28/2011 |
| Alameda Blvd            |     | 3   | 2        | 2059          | \$1,750,000               | 42         | \$1,510,000   | 11/21/2011 |
| Olive Ave               |     | 4   | 3        | 1706          | \$1,575,000               | 33         | \$1,420,000   | 12/14/2011 |
| E Ave                   |     | 3   | 3        | 2000          | \$1,450,000               | 32         | \$1,400,000   | 10/27/2011 |
| Guadalupe Ave           |     | 3   | 2        | 1512          | \$1,399,000               | 8          | \$1,399,000   | 11/29/2011 |
| 6th St                  |     | 4   | 4        | 2178          | \$1,449,000               | 119        | \$1,365,000   | 10/28/2011 |
| The Point               |     | 3   | 3        | 2994          | \$1,572,750               | 124        | \$1,280,000   | 10/21/2011 |
| 1st St                  |     | 3   | 1        | 1468          | \$1,499,000               | 102        | \$1,275,000   | 10/25/2011 |
| Palm Ave                |     | 2   | 2        | 1232          | \$1,198,000               | 189        | \$1,200,000   | 10/24/2011 |
| Avenida Del Mundo # 110 |     | 2   | 2        | 1340          | \$1,195,000               | 77         | \$1,100,000   | 11/2/2011  |
| I Ave Ave               |     | 0   | 1        | 900           | \$1,275,000               | 151        | \$1,100,000   | 12/14/2011 |
| 1st St                  |     | 4   | 4        | 2200          | \$1,099,000               | 23         | \$1,025,000   | 10/24/2011 |
| SAINT KITTS WAY         |     | 4   | 3        | 2464          | \$998,000 - \$1,049,000   | 157        | \$985,000     | 11/10/2011 |
| D Ave                   |     | 3   | 2        | 1012          | \$999,990                 | 96         | \$951,000     | 10/25/2011 |
| Avenida Del Mundo # 608 |     | 2   | 2        | 1267          | \$950,000                 | 1          | \$950,000     | 10/21/2011 |
| Avenida Del Mundo # 102 |     | 2   | 2        | 1333          | \$984,900                 | 22         | \$925,000     | 12/2/2011  |
| G Ave                   |     | 3   | 2        | 1800          | \$844,900                 | 91         | \$840,000     | 12/1/2011  |
| 1st St # 320            |     | 2   | 3        | 1776          | \$895,000                 | 72         | \$825,000     | 11/2/2011  |
| 5th St                  |     | 2   | 1        | 906           | \$850,000                 | 7          | \$810,000     | 12/9/2011  |
| Bridgetown Bend         |     | 3   | 3        | 2091          | \$900,000                 | 131        | \$800,888     | 12/13/2011 |
| Catspaw Cape            |     | 3   | 3        | 2050          | \$949,000                 | 50         | \$750,000     | 11/8/2011  |
| Antigua Ct              |     | 2   | 2        | 1585          | \$725,000                 | 0          | \$725,000     | 10/21/2011 |
| D Ave                   |     | 2   | 3        | 1467          | \$749,000                 | 131        | \$725,000     | 12/12/2011 |
| Adella Ln               |     | 3   | 3        | 1860          | \$750,000                 | 10         | \$716,000     | 12/7/2011  |
| Adella Ln               |     | 2   | 2        | 1220          | \$810,000                 | 120        | \$710,000     | 10/17/2011 |
| 1st St # 404            |     | 1   | 1        | 993           | \$700,000                 | 50         | \$700,000     | 10/24/2011 |
| CATSPA W CAPE           |     | 5   | 3        | 2400          | \$875,000                 | 344        | \$700,000     | 10/25/2011 |
| C Ave                   |     | 3   | 2        | 1805          | \$769,900                 | 8          | \$700,000     | 12/8/2011  |
| Orange Ave # 2B         |     | 2   | 2        | 1398          | \$700,000                 | 27         | \$700,000     | 12/14/2011 |
| Kingston Ct W           |     | 2   | 2        | 1612          | \$794,000                 | 112        | \$685,000     | 11/14/2011 |
| Half Moon Bend          |     | 3   | 4        | 2114          | \$799,000                 | 133        | \$675,000     | 10/18/2011 |
| E Ave                   |     | 2   | 3        | 1315          | \$661,000                 | 11         | \$634,900     | 11/10/2011 |

**Coronado Cont'd**

| Address                 | BRs | Bas | Est. SF. | Asking Price* | DOM**     | Sold Price | Escrow Closed        |
|-------------------------|-----|-----|----------|---------------|-----------|------------|----------------------|
| Orange Ave # 2A         |     | 2   | 2        | 1256          | \$665,000 | 25         | \$595,000 12/6/2011  |
| Avenida Del Mundo # 803 |     | 1   | 1        | 756           | \$499,000 | 81         | \$528,000 12/2/2011  |
| 4th St                  |     | 1   | 1        | 534           | \$499,000 | 126        | \$485,000 10/25/2011 |
| Palm Ave                |     | 1   | 1        | 675           | \$485,000 | 79         | \$450,000 11/14/2011 |

**Downtown****Total listed homes sold: 117**

| Address            | BRs | Bas | Est. SF. | Asking Price* | DOM**                     | Sold Price | Escrow Closed          |
|--------------------|-----|-----|----------|---------------|---------------------------|------------|------------------------|
| Front St # 2004    |     | 4   | 5        | 4528          | \$3,550,000               | 399        | \$3,000,000 11/8/2011  |
| Harbor Dr # 2502   |     | 3   | 3        | 2510          | \$2,450,000               | 243        | \$2,300,000 11/10/2011 |
| The Mark Ln # 3200 |     | 0   | 1        | 3742          | \$2,675,000               | 245        | \$2,225,000 11/30/2011 |
| Front St # 2601    |     | 2   | 3        | 1913          | \$1,699,000               | 50         | \$1,500,000 10/17/2011 |
| Front St # 1308    |     | 2   | 3        | 1676          | \$1,425,000               | 65         | \$1,300,000 10/31/2011 |
| Pacific Hwy # 2106 |     | 2   | 2        | 1944          | \$1,215,000               | 35         | \$1,195,000 10/31/2011 |
| W E St # 2506      |     | 2   | 2        | 1548          | \$1,035,000 - \$1,075,000 | 46         | \$1,000,000 12/2/2011  |
| India St # 403     |     | 3   | 4        | 2120          | \$1,100,000               | 128        | \$960,000 10/21/2011   |
| W Harbor Dr # 1803 |     | 2   | 2        | 1374          | \$799,000 - \$889,000     | 7          | \$850,000 11/11/2011   |
| Harbor Dr # 2605   |     | 2   | 2        | 1474          | \$899,000                 | 46         | \$835,000 12/6/2011    |
| Harbor Dr # 2103   |     | 2   | 2        | 1374          | \$849,000                 | 22         | \$825,000 11/29/2011   |
| W E St # 3105      |     | 2   | 2        | 1275          | \$875,000                 | 141        | \$780,000 10/27/2011   |
| W E St # 3205      |     | 2   | 2        | 1275          | \$750,000 - \$775,876     | 13         | \$750,000 11/2/2011    |
| Pacific Hwy # 1204 |     | 2   | 2        | 1462          | \$710,000                 | 122        | \$675,000 12/5/2011    |
| Front St           |     | 4   | 4        | 2624          | \$730,000                 | 272        | \$650,000 12/1/2011    |
| Pacific Hwy # 108  |     | 2   | 3        | 1890          | \$674,900                 | 34         | \$645,000 12/13/2011   |
| Front St # 809     |     | 2   | 3        | 1700          | \$579,000                 | 168        | \$610,000 12/7/2011    |
| Front St # 1906    |     | 2   | 3        | 1274          | \$600,000                 | 20         | \$600,000 12/8/2011    |
| The Mark Ln # 205  |     | 2   | 3        | 1681          | \$619,900                 | 53         | \$585,000 10/19/2011   |
| Pacific Hwy # 309  |     | 3   | 2        | 1459          | \$625,900                 | 70         | \$585,000 10/28/2011   |
| 7th Ave # 1802     |     | 2   | 2        | 973           | \$540,000 - \$575,000     | 102        | \$560,000 12/2/2011    |
| W Harbor Dr # 1802 |     | 2   | 2        | 1376          | \$589,000                 | 189        | \$550,000 11/17/2011   |
| W E St # 1902      |     | 2   | 2        | 1215          | \$579,000                 | 75         | \$550,000 12/9/2011    |
| W Harbor Dr # 1010 |     | 1   | 2        | 1240          | \$529,900                 | 10         | \$535,000 11/15/2011   |
| W E St # 520       |     | 2   | 2        | 1534          | \$505,000                 | 13         | \$505,000 10/21/2011   |
| E St # 518         |     | 2   | 2        | 1513          | \$502,028                 | 20         | \$502,028 11/2/2011    |
| 7th Ave # 308      |     | 2   | 2        | 1114          | \$529,000                 | 38         | \$500,000 10/28/2011   |
| W Harbor Dr # 139  |     | 2   | 3        | 1574          | \$550,000                 | 1          | \$485,000 11/10/2011   |
| 7th Ave # 1302     |     | 2   | 2        | 935           | \$499,900                 | 118        | \$475,000 11/23/2011   |
| 9th Ave # 211      |     | 2   | 2        | 1253          | \$489,000                 | 186        | \$475,000 12/9/2011    |
| 10th Ave # 1102    |     | 2   | 2        | 1077          | \$475,000                 | 70         | \$468,000 11/10/2011   |
| Front St # 609     |     | 1   | 2        | 1320          | \$525,000                 | 101        | \$465,000 11/29/2011   |
| W Beech St # 1608  |     | 2   | 2        | 1132          | \$471,000                 | 21         | \$463,000 11/21/2011   |
| India St # 501     |     | 2   | 2        | 1154          | \$459,900                 | 34         | \$459,000 12/7/2011    |
| Island Ave # 408   |     | 0   | 2        | 1631          | \$434,900                 | 6          | \$440,000 10/21/2011   |
| Front St # 1910    |     | 2   | 2        | 1259          | \$595,000                 | 57         | \$439,000 10/19/2011   |
| Harbor Dr # 903    |     | 1   | 1        | 1036          | \$450,000                 | 16         | \$435,000 10/19/2011   |
| India St # 1403    |     | 2   | 2        | 1107          | \$399,000 - \$439,000     | 16         | \$435,000 10/28/2011   |
| 10th Ave # 1101    |     | 2   | 2        | 1103          | \$425,000 - \$475,000     | 119        | \$432,600 10/31/2011   |
| India St # 1506    |     | 2   | 3        | 1139          | \$425,000                 | 5          | \$427,000 11/10/2011   |
| W Beech St # 310   |     | 2   | 2        | 959           | \$429,900                 | 4          | \$427,000 11/21/2011   |
| 10th Ave # 1206    |     | 2   | 2        | 1017          | \$425,000                 | 59         | \$425,000 10/26/2011   |
| W Hawthorn St      |     | 2   | 2        | 1199          | \$435,000                 | 63         | \$425,000 11/30/2011   |
| Island Ave # 105   |     | 0   | 2        | 1500          | \$440,000                 | 11         | \$422,000 12/2/2011    |
| Island Ave # 314   |     | 0   | 2        | 1314          | \$440,000                 | 66         | \$415,000 10/20/2011   |
| 7th Ave # 410      |     | 2   | 2        | 935           | \$459,000                 | 108        | \$409,000 11/1/2011    |

**Downtown Cont'd**

| Address             | BRs | Bas | Est. SF. | Asking Price*         | DOM** | Sold Price | Escrow Closed |
|---------------------|-----|-----|----------|-----------------------|-------|------------|---------------|
| 10th Ave # 908      | 2   | 2   | 1074     | \$405,000             | 21    | \$400,000  | 11/14/2011    |
| 10th Ave # 607      | 2   | 2   | 1103     | \$375,000             | 162   | \$395,000  | 10/27/2011    |
| India St # 1308     | 2   | 3   | 1139     | \$405,000             | 340   | \$390,000  | 10/28/2011    |
| Columbia St # 211   | 2   | 2   | 1016     | \$379,000             | 47    | \$380,000  | 10/28/2011    |
| 10th Ave # 211      | 1   | 2   | 1187     | \$379,900             | 10    | \$380,000  | 11/29/2011    |
| India St # 108      | 2   | 3   | 1271     | \$382,000             | 14    | \$375,000  | 11/1/2011     |
| India St # 402      | 2   | 2   | 1267     | \$355,000             | 3     | \$375,000  | 11/1/2011     |
| Island Ave # 317    | 0   | 2   | 1094     | \$369,999 - \$389,999 | 51    | \$370,000  | 11/15/2011    |
| Ash St # 403        | 2   | 2   | 1254     | \$376,000             | 57    | \$365,000  | 11/15/2011    |
| 11th Ave # 1511     | 2   | 2   | 1078     | \$332,600             | 7     | \$340,000  | 10/28/2011    |
| 6th Ave # 543       | 0   | 1   | 1224     | \$350,000             | 2     | \$340,000  | 11/4/2011     |
| The Mark Ln # 206   | 1   | 1   | 1008     | \$349,000             | 127   | \$336,000  | 12/12/2011    |
| Ash St # 303        | 2   | 2   | 1221     | \$330,000             | 255   | \$330,000  | 11/14/2011    |
| State St # 123      | 2   | 2   | 1048     | \$340,000             | 71    | \$330,000  | 11/17/2011    |
| Island Ave # 511    | 1   | 2   | 1029     | \$339,900             | 101   | \$325,000  | 11/10/2011    |
| 10th Ave # 202      | 2   | 2   | 1077     | \$325,000             | 110   | \$325,000  | 11/30/2011    |
| 7th Ave # 303       | 1   | 1   | 807      | \$329,000 - \$349,000 | 29    | \$320,000  | 11/1/2011     |
| Island Ave # 408    | 2   | 2   | 1027     | \$365,000             | 70    | \$318,000  | 12/1/2011     |
| Beech St # 406      | 2   | 2   | 1124     | \$310,000             | -6    | \$310,000  | 11/9/2011     |
| Columbia St # 310   | 2   | 2   | 1070     | \$325,000             | 93    | \$310,000  | 12/13/2011    |
| 11th Ave # 341      | 1   | 1   | 1018     | \$309,900             | 113   | \$308,500  | 11/7/2011     |
| Albatross St # 6A   | 2   | 2   | 1030     | \$299,999             | 63    | \$290,000  | 10/31/2011    |
| 11th Ave # 1503     | 1   | 1   | 949      | \$284,900             | 14    | \$287,500  | 10/28/2011    |
| 10th Ave # 423      | 1   | 1   | 1065     | \$274,900             | 20    | \$284,500  | 11/18/2011    |
| C St # 3307         | 2   | 2   | 1061     | \$299,000             | 183   | \$283,000  | 10/26/2011    |
| K St # 811          | 1   | 1   | 772      | \$279,000 - \$299,000 | 159   | \$282,000  | 11/2/2011     |
| J St # 623          | 1   | 1   | 820      | \$275,000 - \$288,876 | 25    | \$272,500  | 11/23/2011    |
| W Beech St # 1156   | 2   | 1   | 900      | \$270,000             | 324   | \$270,000  | 10/17/2011    |
| W E St # 302        | 1   | 1   | 963      | \$270,000             | 92    | \$270,000  | 11/28/2011    |
| 10th Ave # 406      | 1   | 1   | 736      | \$274,000             | -1    | \$268,000  | 11/8/2011     |
| Date St # 202       | 2   | 2   | 933      | \$265,000             | 78    | \$265,000  | 10/28/2011    |
| J St # 720          | 1   | 1   | 994      | \$262,500             | 64    | \$262,500  | 12/9/2011     |
| Kettner Blvd # 314  | 1   | 1   | 742      | \$250,000             | 7     | \$260,000  | 11/1/2011     |
| 9th Ave # 1009      | 1   | 1   | 826      | \$257,000             | 91    | \$255,500  | 10/20/2011    |
| Island Ave # 708    | 1   | 1   | 764      | \$250,000 - \$259,900 | 183   | \$255,000  | 12/2/2011     |
| K St # 716          | 1   | 1   | 700      | \$269,000             | 122   | \$255,000  | 12/9/2011     |
| Market St # 303     | 1   | 1   | 734      | \$265,000             | 44    | \$250,000  | 10/21/2011    |
| K St # 306          | 1   | 1   | 697      | \$260,000             | 173   | \$250,000  | 10/24/2011    |
| 15th St # 805       | 2   | 2   | 970      | \$255,000             | 97    | \$250,000  | 10/31/2011    |
| Kettner Blvd # 5    | 1   | 1   | 792      | \$280,000             | 46    | \$250,000  | 11/14/2011    |
| ASH St # 504        | 2   | 2   | 1118     | \$247,300             | 39    | \$247,300  | 11/2/2011     |
| India St # 313      | 2   | 2   | 934      | \$249,000             | 39    | \$245,500  | 11/29/2011    |
| Island Ave # 714    | 1   | 1   | 846      | \$245,000             | 37    | \$245,000  | 11/17/2011    |
| W Ash St # 609      | 0   | 2   | 873      | \$235,000             | 55    | \$241,000  | 11/15/2011    |
| Island Ave # 723    | 1   | 1   | 832      | \$240,000             | 10    | \$240,000  | 11/18/2011    |
| G St # 705          | 1   | 1   | 709      | \$265,000             | 63    | \$240,000  | 12/13/2011    |
| Columbia St # 410   | 2   | 2   | 828      | \$250,000             | 292   | \$238,000  | 12/14/2011    |
| J St # 5011         | 1   | 1   | 777      | \$230,000             | 89    | \$230,000  | 12/15/2011    |
| Island Ave # 302    | 1   | 1   | 681      | \$245,000             | 296   | \$225,000  | 11/15/2011    |
| W beech St W # 1352 | 1   | 1   | 655      | \$229,000             | 42    | \$210,000  | 10/26/2011    |
| Market St # 103     | 1   | 1   | 695      | \$225,000             | 171   | \$210,000  | 11/10/2011    |
| 15th St # 706       | 2   | 1   | 884      | \$216,000             | 124   | \$205,000  | 10/26/2011    |
| 6th Ave # 237       | 1   | 1   | 788      | \$207,000             | 79    | \$205,000  | 11/28/2011    |
| 5th Ave # 1058      | 1   | 1   | 431      | \$225,000             | 98    | \$200,000  | 10/18/2011    |

**Downtown Cont'd**

| Address           | BRs | Bas | Est. SF. | Asking Price* | DOM**     | Sold Price | Escrow Closed        |
|-------------------|-----|-----|----------|---------------|-----------|------------|----------------------|
| 15th St # 605     |     | 2   | 2        | 970           | \$235,000 | 123        | \$200,000 11/14/2011 |
| W Beech St # 409  |     | 1   | 1        | 628           | \$215,000 | 22         | \$200,000 11/22/2011 |
| W Beech St # 525  |     | 1   | 1        | 766           | \$169,000 | 77         | \$187,000 12/8/2011  |
| J St # 3161       |     | 0   | 1        | 483           | \$189,900 | 13         | \$186,000 11/22/2011 |
| G St # 801        |     | 0   | 1        | 593           | \$214,900 | 106        | \$185,000 11/17/2011 |
| G St # 706        |     | 0   | 1        | 687           | \$182,500 | 122        | \$182,500 10/25/2011 |
| 5th Ave # 452     |     | 1   | 1        | 431           | \$199,000 | 188        | \$175,000 11/10/2011 |
| Columbia St # 314 |     | 1   | 1        | 631           | \$175,000 | 70         | \$175,000 11/14/2011 |
| 5th Ave # 656     |     | 1   | 1        | 431           | \$200,000 | 114        | \$170,000 10/21/2011 |
| Market St # 207   |     | 0   | 1        | 585           | \$165,000 | 71         | \$165,000 11/23/2011 |
| INDIA St # 214    |     | 1   | 1        | 546           | \$164,900 | 97         | \$157,000 12/14/2011 |
| Ash St # 1002     |     | 1   | 1        | 797           | \$153,500 | 94         | \$151,000 10/26/2011 |
| 5th Ave # 835     |     | 0   | 1        | 340           | \$160,000 | 55         | \$150,000 11/29/2011 |
| J St # 423        |     | 0   | 1        | 572           | \$150,000 | 93         | \$148,000 10/24/2011 |
| 15th St # 408     |     | 1   | 1        | 691           | \$155,000 | 137        | \$146,000 11/28/2011 |
| 5th Ave # 224     |     | 0   | 1        | 326           | \$160,000 | 131        | \$140,000 10/18/2011 |
| 5th Ave # 618     |     | 0   | 1        | 326           | \$175,000 | 7          | \$140,000 11/30/2011 |

**Poway****Total listed homes sold: 75**

| Address           | BRs | Bas | Est. SF. | Asking Price* | DOM**                     | Sold Price | Escrow Closed          |
|-------------------|-----|-----|----------|---------------|---------------------------|------------|------------------------|
| Old Coach Wy      |     | 6   | 7        | 9964          | \$2,850,000               | 9          | \$2,500,000 11/4/2011  |
| Summit Cir        |     | 5   | 7        | 7438          | \$2,295,000               | 83         | \$2,295,000 11/30/2011 |
| Old Winemaster Wy |     | 5   | 6        | 6505          | \$2,250,000               | 79         | \$2,016,000 11/22/2011 |
| Lomas Verdes Dr   |     | 4   | 5        | 6421          | \$1,695,000               | 230        | \$1,650,000 10/21/2011 |
| Midland Rd        |     | 5   | 6        | 6529          | \$995,700                 | 658        | \$1,405,000 12/8/2011  |
| ESPOLA Rd         |     | 4   | 5        | 5000          | \$1,200,000 - \$1,400,000 | 108        | \$1,350,000 10/31/2011 |
| Orchard Bend Rd   |     | 4   | 6        | 4693          | \$1,325,000 - \$1,450,000 | 153        | \$1,325,000 11/2/2011  |
| Country Day Rd    |     | 5   | 5        | 5282          | \$1,295,000               | 112        | \$1,180,000 11/18/2011 |
| Sandhill Rd       |     | 5   | 3        | 3071          | \$1,020,000               | 81         | \$945,000 11/18/2011   |
| Sunrise Canyon Rd |     | 4   | 4        | 3373          | \$939,000                 | 135        | \$900,000 11/29/2011   |
| Edina Ct          |     | 4   | 4        | 3760          | \$855,500                 | 136        | \$855,500 10/28/2011   |
| Kent Hill Wy      |     | 4   | 5        | 3531          | \$829,000 - \$899,000     | 104        | \$855,000 11/30/2011   |
| Trailwind Rd      |     | 5   | 3        | 3071          | \$874,213                 | 122        | \$850,000 12/15/2011   |
| Willow Run Rd     |     | 3   | 3        | 2608          | \$799,000                 | 64         | \$775,000 10/20/2011   |
| Calle Colina      |     | 6   | 4        | 3550          | \$769,900 - \$789,000     | 97         | \$760,000 11/30/2011   |
| Stone Canyon Rd   |     | 4   | 4        | 3020          | \$799,000                 | 83         | \$750,000 12/6/2011    |
| Sage View Rd      |     | 4   | 3        | 2787          | \$775,000                 | 38         | \$725,000 10/20/2011   |
| Cloudcroft Dr     |     | 3   | 3        | 2875          | \$695,000                 | 24         | \$690,000 10/28/2011   |
| Bent Tree Ct      |     | 4   | 3        | 3113          | \$699,900                 | 4          | \$677,641 11/7/2011    |
| Sagewood Dr       |     | 4   | 3        | 3214          | \$699,000                 | 31         | \$670,000 11/14/2011   |
| Midland Rd        |     | 3   | 4        | 3169          | \$669,000                 | 61         | \$669,000 10/21/2011   |
| Indian Peak Trl   |     | 6   | 3        | 2735          | \$700,000                 | 45         | \$665,000 11/8/2011    |
| Rostrata Rd       |     | 4   | 3        | 2449          | \$689,900 - \$719,900     | 85         | \$655,000 12/2/2011    |
| Derringer Rd      |     | 4   | 3        | 2343          | \$679,000                 | 107        | \$650,000 12/6/2011    |
| Cloudcroft Dr     |     | 5   | 3        | 2436          | \$649,000                 | 109        | \$620,000 11/18/2011   |
| Saint Andrews Dr  |     | 4   | 4        | 3446          | \$649,888 - \$749,888     | 24         | \$600,000 11/29/2011   |
| Tam O Shanter Dr  |     | 5   | 3        | 2550          | \$575,000                 | 46         | \$585,000 12/9/2011    |
| CARRIAGE Rd       |     | 4   | 2        | 2238          | \$549,000 - \$599,000     | 40         | \$575,000 10/19/2011   |
| Decant Dr         |     | 4   | 3        | 2673          | \$579,900                 | 131        | \$568,000 11/4/2011    |
| Boxwood Ct        |     | 4   | 3        | 2300          | \$569,000                 | 5          | \$565,000 11/22/2011   |
| Triumph Dr        |     | 4   | 3        | 2259          | \$549,900 - \$599,900     | 96         | \$560,000 12/6/2011    |
| Tawny Wy          |     | 4   | 2        | 2156          | \$520,000 - \$570,000     | 28         | \$545,000 11/18/2011   |

**Poway Cont'd**

| Address              | BRs | Bas | Est. SF. | Asking Price* | DOM** | Sold Price            | Escrow Closed  |
|----------------------|-----|-----|----------|---------------|-------|-----------------------|----------------|
| Bridlespur Dr        |     | 5   | 3        | 2060          |       | \$535,000             | 27 11/23/2011  |
| Treecrest St         |     | 3   | 2        | 1807          |       | \$524,900             | 48 12/9/2011   |
| Evening Star Dr      |     | 3   | 2        | 1769          |       | \$469,000 - \$499,000 | 82 12/8/2011   |
| Aedan Ct             |     | 5   | 3        | 2085          |       | \$489,000             | 4 10/28/2011   |
| Poway Mesa Dr        |     | 4   | 2        | 1605          |       | \$489,000             | 20 11/23/2011  |
| Rios Rd              |     | 3   | 2        | 1909          |       | \$439,000             | 185 12/13/2011 |
| Gate Dr              |     | 4   | 2        | 1866          |       | \$420,000 - \$470,000 | 68 12/2/2011   |
| Gaelyn Ct            |     | 4   | 2        | 1935          |       | \$439,000             | 43 11/23/2011  |
| Pequot Dr            |     | 3   | 2        | 1399          |       | \$419,900 - \$444,900 | 11 11/11/2011  |
| Pequot Dr            |     | 4   | 2        | 1646          |       | \$429,500             | 8 11/8/2011    |
| Janette Ln           |     | 3   | 2        | 1472          |       | \$434,000             | 46 10/25/2011  |
| Frame Rd             |     | 4   | 2        | 1941          |       | \$398,500 - \$425,000 | 43 11/17/2011  |
| Elmfield Ln          |     | 4   | 2        | 1750          |       | \$450,000 - \$470,000 | 87 10/27/2011  |
| Papago Dr            |     | 4   | 2        | 1453          |       | \$414,000 - \$429,000 | 11 11/28/2011  |
| Papago Dr            |     | 3   | 2        | 1476          |       | \$379,900             | 30 10/28/2011  |
| Orange Blossom Ln    |     | 4   | 3        | 1731          |       | \$400,000             | 31 11/10/2011  |
| Acton Ave            |     | 5   | 3        | 2001          |       | \$399,000             | 31 11/4/2011   |
| Via Sansal           |     | 4   | 3        | 2060          |       | \$364,900             | 29 10/28/2011  |
| Helen Park Ln        |     | 3   | 3        | 1604          |       | \$368,900             | 119 11/17/2011 |
| Springvale St        |     | 4   | 2        | 1752          |       | \$351,975             | 90 10/31/2011  |
| Mazatlan Wy          |     | 5   | 3        | 2085          |       | \$369,000             | 139 10/19/2011 |
| Starridge St         |     | 3   | 2        | 1345          |       | \$341,445             | 107 11/4/2011  |
| Olive Grove Pl       |     | 4   | 2        | 1522          |       | \$379,000 - \$399,000 | 53 11/16/2011  |
| Oak Knoll Rd         |     | 4   | 2        | 1400          |       | \$325,000 - \$370,876 | 29 11/4/2011   |
| Olive Mill Wy        |     | 3   | 2        | 1344          |       | \$357,000             | 59 11/30/2011  |
| Silver Lake Dr       |     | 3   | 2        | 1412          |       | \$329,900             | 7 10/27/2011   |
| Arikara Dr           |     | 3   | 2        | 1300          |       | \$325,000 - \$340,000 | 228 12/15/2011 |
| Creek Park Ln        |     | 4   | 3        | 2088          |       | \$319,900             | 69 12/9/2011   |
| Soule St             |     | 3   | 2        | 1610          |       | \$329,000             | 126 10/31/2011 |
| Soule St             |     | 3   | 2        | 1069          |       | \$315,000             | 49 11/17/2011  |
| Sunderland St        |     | 4   | 3        | 1745          |       | \$320,000             | 102 10/17/2011 |
| Carriage Heights Cir |     | 3   | 3        | 1417          |       | \$319,000             | 143 11/8/2011  |
| Carriage Heights Cir |     | 3   | 3        | 1395          |       | \$299,000 - \$329,000 | 27 10/25/2011  |
| Carriage Heights Wy  |     | 3   | 3        | 1395          |       | \$310,000             | 91 10/21/2011  |
| MATCH POINT DRIVE    |     | 3   | 2        | 1160          |       | \$299,000             | 12 12/6/2011   |
| Ring Rd              |     | 4   | 2        | 1487          |       | \$325,000 - \$350,000 | 15 12/2/2011   |
| Midland Rd           |     | 3   | 3        | 1346          |       | \$279,900             | 62 11/18/2011  |
| Midland Rd           |     | 3   | 3        | 1346          |       | \$285,000             | 156 12/1/2011  |
| Conley St            |     | 4   | 2        | 1242          |       | \$289,900             | 139 10/31/2011 |
| Mulberry Tree Ln     |     | 3   | 3        | 1432          |       | \$260,000             | 146 11/14/2011 |
| Valle De Lobo Dr     |     | 2   | 2        | 1624          |       | \$268,000             | 237 10/28/2011 |
| Westmark Wy # 29     |     | 2   | 3        | 1179          |       | \$215,000             | 52 11/1/2011   |
| Midland Rd           |     | 2   | 2        | 984           |       | \$199,900             | 84 11/21/2011  |

Data represents the activity of various brokers. Data does not represent the sale activity of non-listed properties. The data might not be completely accurate.

Source: SD MLS/Sandicor, Inc. does not represent, nor warrant, the accuracy of this data.

Information subject to change. Data here reflects updates since printing of August issue.

\*Asking Price at time of Sale

\*\* DOM-Days On the Market—as reflected by the MLS for a properties current listing. Does not reflect the length of previous listings on the MLS

for the same property during a properties time on the market.

\*\*\* (Difference calculated from data as reported on the 15th of each month. Does not reflect any updates or changes made after that point to the previous timeframe)

Year to date compares 1/1 -10/15 closed sales 2009 vs 2010 \*\*\*